



**Flywheel
Energy Storage
System
AMBER_KINETICS**

2016 Visayas Energy Investment Forum

Energy Storage

- **Energy storage** is the conversion of energy to other forms so that it may be used at a later stage when required.
- Energy storage technologies are measured in terms of their power output (MW) and their capacity (MWh).

Energy Storage Technology



- **Solid State Batteries**
- **Flow Batteries**
- **Flywheels**
- **Compressed Air Energy Storage**
- **Thermal**
- **Pumped Hydro-Power**

History of Flywheels

4500 – 2000 BC

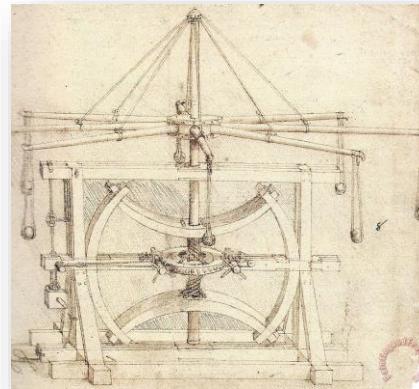
Stone Age



Original pottery wheel developed in stone age

1450 – 1500 AD

Leonardo Da Vinci



Conceptualized mechanical flywheel for continuous motion

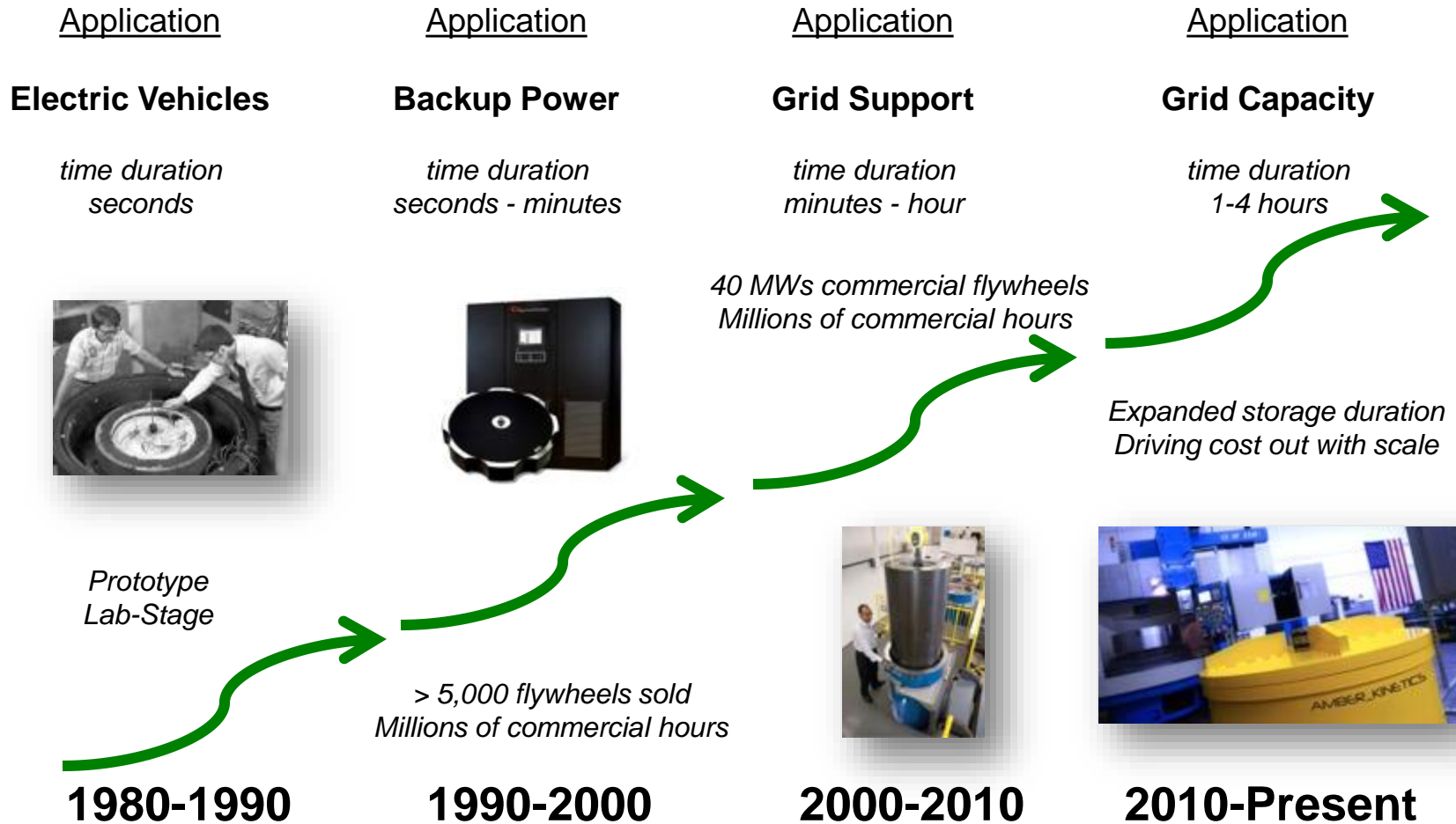
1760 - 1840s

Industrial Revolution

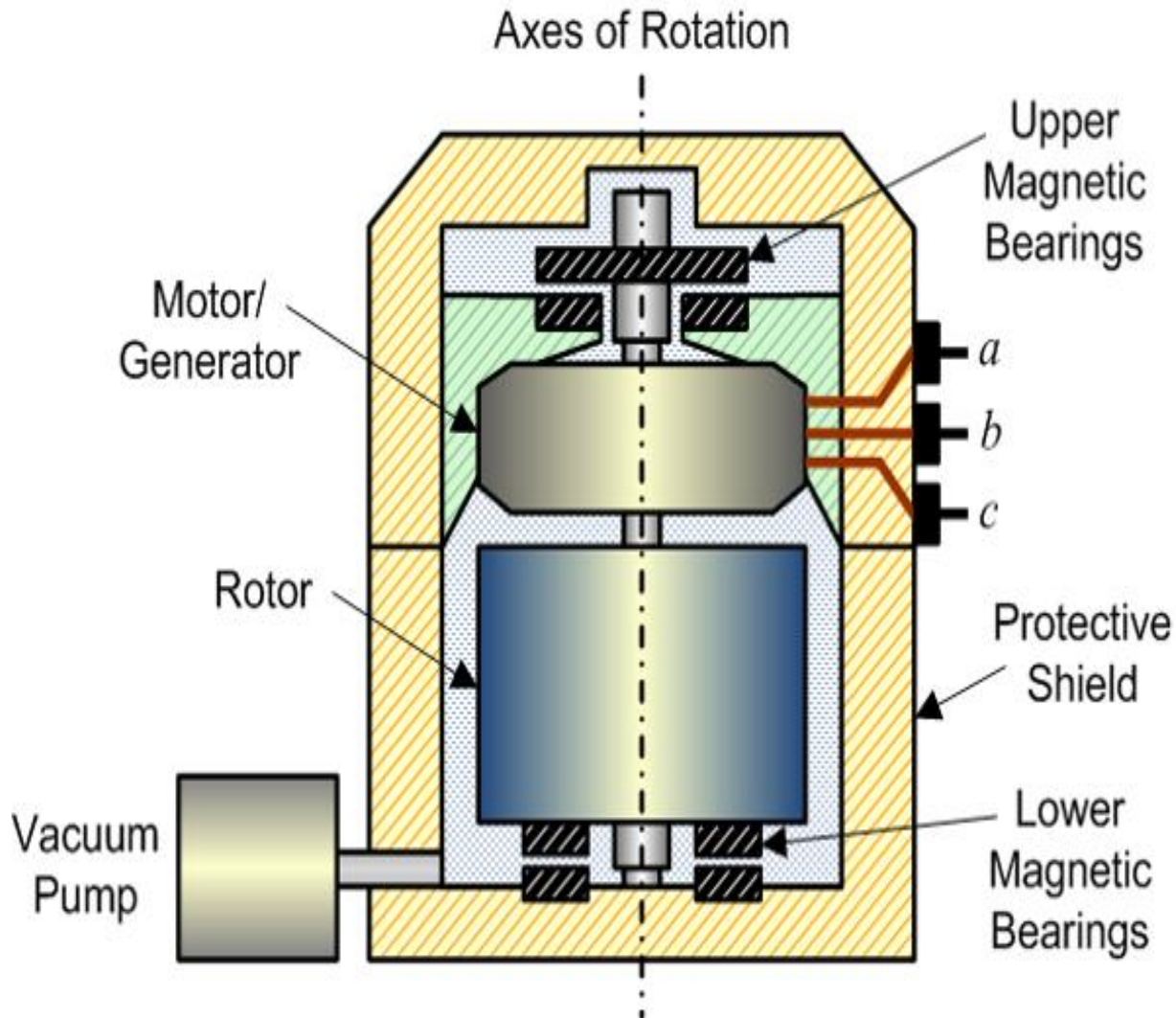


Watt steam engine used heavy flywheel to smooth output

Today's Flywheels



Flywheel Energy Storage System



Kinetic Energy Storage - Flywheel

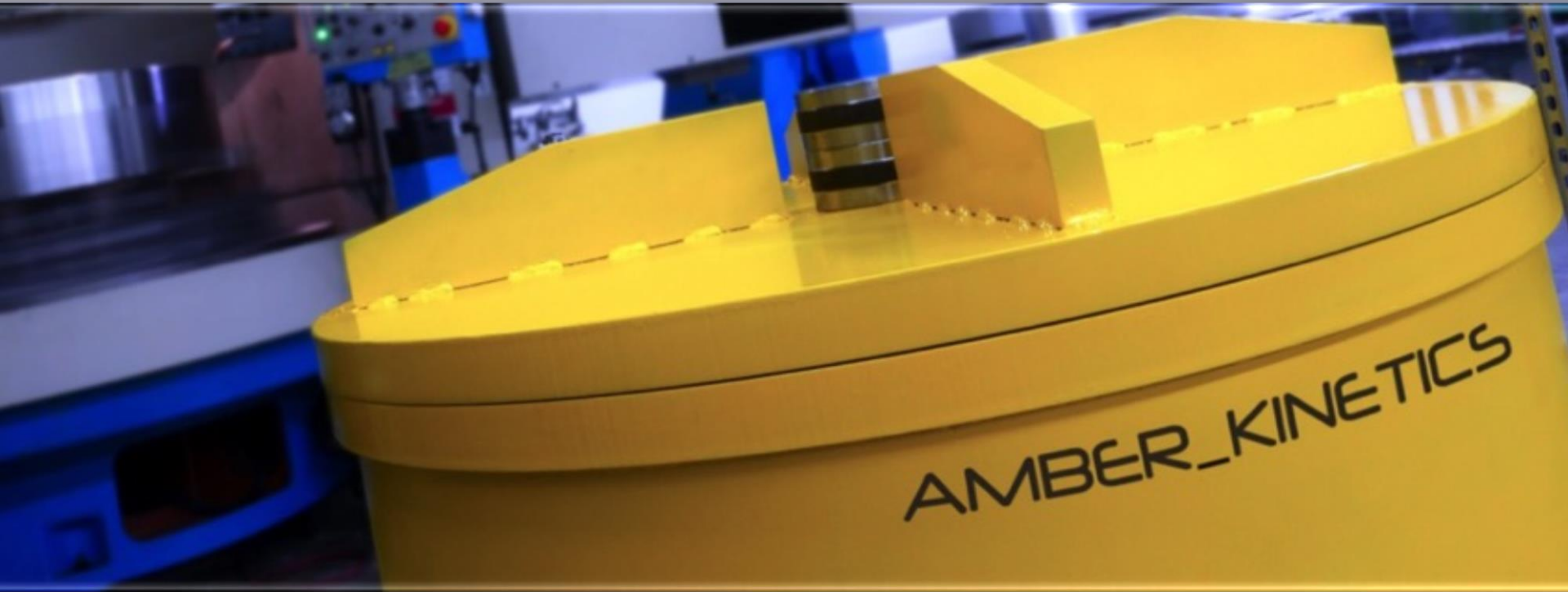
- Flywheel in essence is a mechanical battery – simply a mass rotating about an axis
- Store energy mechanically in the form of kinetic energy

Charging/discharging is carried out by a motor/generator

- Take an electrical input to accelerate the rotor up to the maximum speed by using built-in motor and produce the stored electrical energy by decelerating the rotor using the same motor as a generator.

AMBER_KINETICS

A REVOLUTION IN ENERGY STORAGE



CONFIDENTIAL

AMBER_KINETICS

- *The “Holy Grail” in Energy Storage*

Jan 20 2016

Amber Kinetics Announces Game Changing Energy Storage Contract with PG&E

Posted by Catherine Rips

Amber Kinetics, Inc. announces it has signed a landmark, multi-year Energy Storage Agreement (ESA) with Pacific Gas and Electric Company (PG&E) for 20 megawatts of storage using its game-changing, four-hour duration Gen-2 Flywheel Systems®.



V8 NEWS ENERGY BUSINESS

Hawaii's Energy Excelsator pours \$5M into innovative cleantech startups (exclusive)

CREATING VALUE NOVEMBER 11, 2015 11:11 PM
NEWS, ANALYSIS, COMMENT, OPINIONS, MARKET COMMENTARY, RESEARCH, COMMENTARY, RESEARCH, RESEARCH



Amber Kinetics (right) in Honolulu with other startups in the program.

gtm:

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Amber Kinetics: Turning Flywheels Into Multi-Hour Energy Storage Assets

A 20-megawatt PG&E contract gives the stealthy startup a venue to prove its groundbreaking four-hour flywheels.

By Jeff St. John
 December 10, 2015



About Amber Kinetics



Berkeley | **EECS**
ELECTRICAL ENGINEERING & COMPUTER SCIENCES

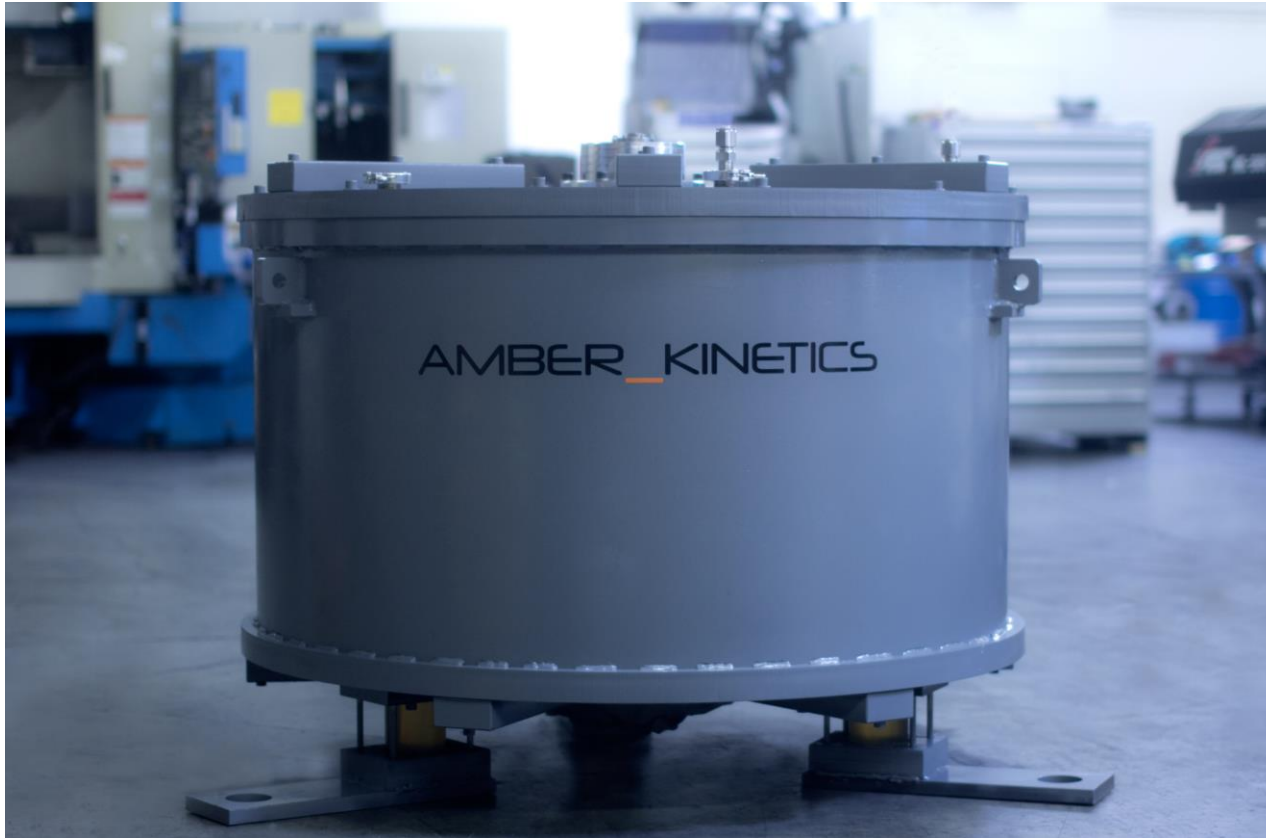
Seth R. Sanders

Professor

Research Areas:

- Energy (ENE)
- Control, Intelligent Systems, and Robotics (CIR)
- Integrated Circuits (INC)
- Power and electronics systems

About Amber Kinetics



**World's First and Only 4 Hour
Flywheel**

About Amber Kinetics

Founded: 2009

Headquarters: Union City, CA

Target Application: Grid-Scale Energy Storage





Technology: Steel Flywheels

Our Advantages: DOE: promising storage technology

1. High efficiency / Low losses
2. Competitive technology cost
3. Focus on viable projects
4. Experience winning utility PPAs
5. Operational advantages vs. other energy storage



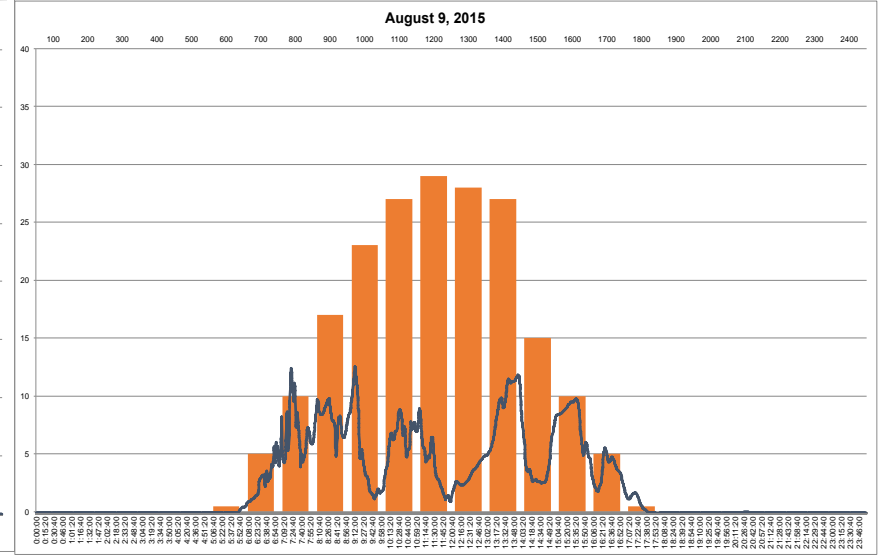
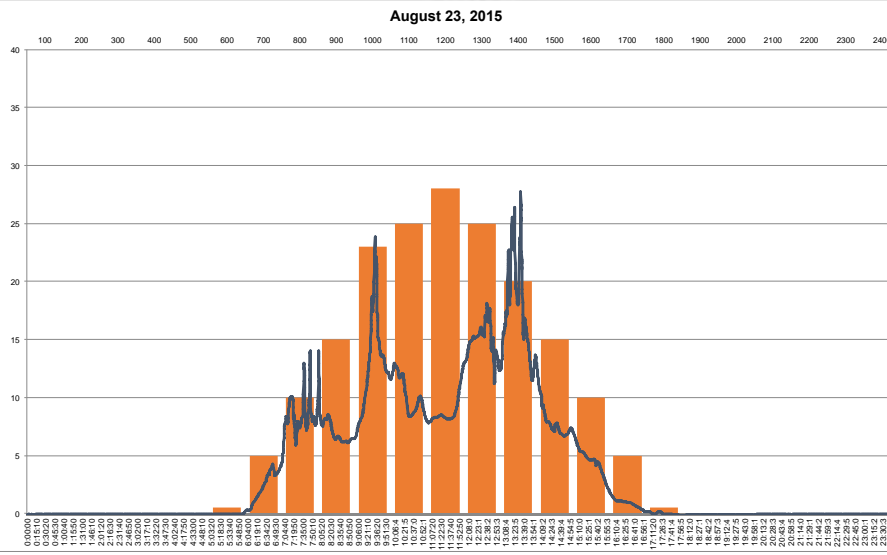
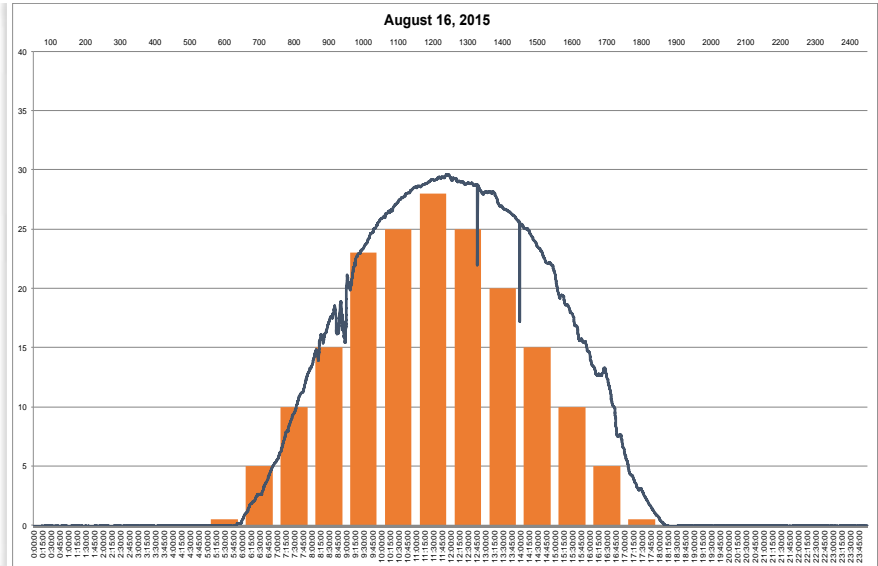
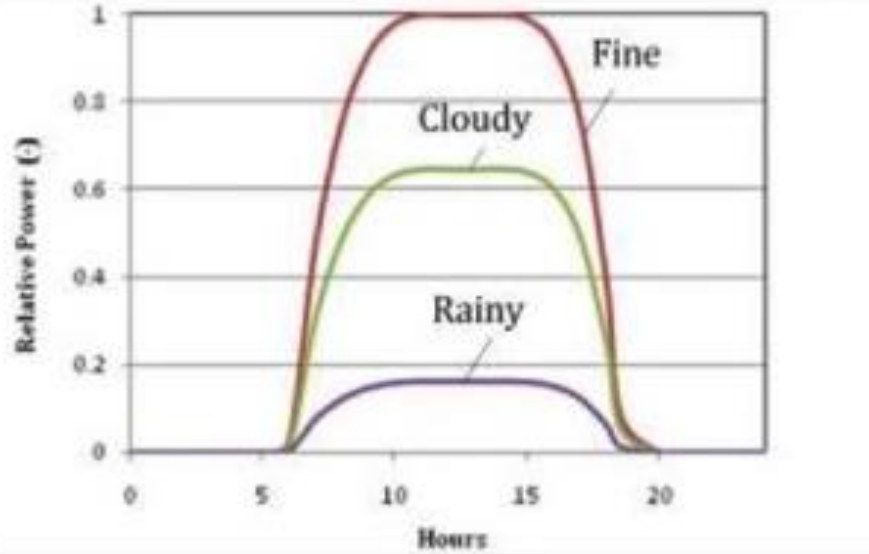
Areas of Application

- | | | |
|---|--|---|
| 1. Island systems & off-grid/rural electrification |  | Hybrid System
Variable Renewable Energy + Amber Kinetics Flywheels |
| 2. Energy supply shifting |  | Amber Kinetics Flywheels as Peaking Plant |
| 3. Variable renewable energy smoothing |  | Fast & short Charge/Discharge |
| 4. Fast, & short-term electricity balancing/Ancillary Service |  | Amber Kinetics Flywheels For Frequency Regulation |

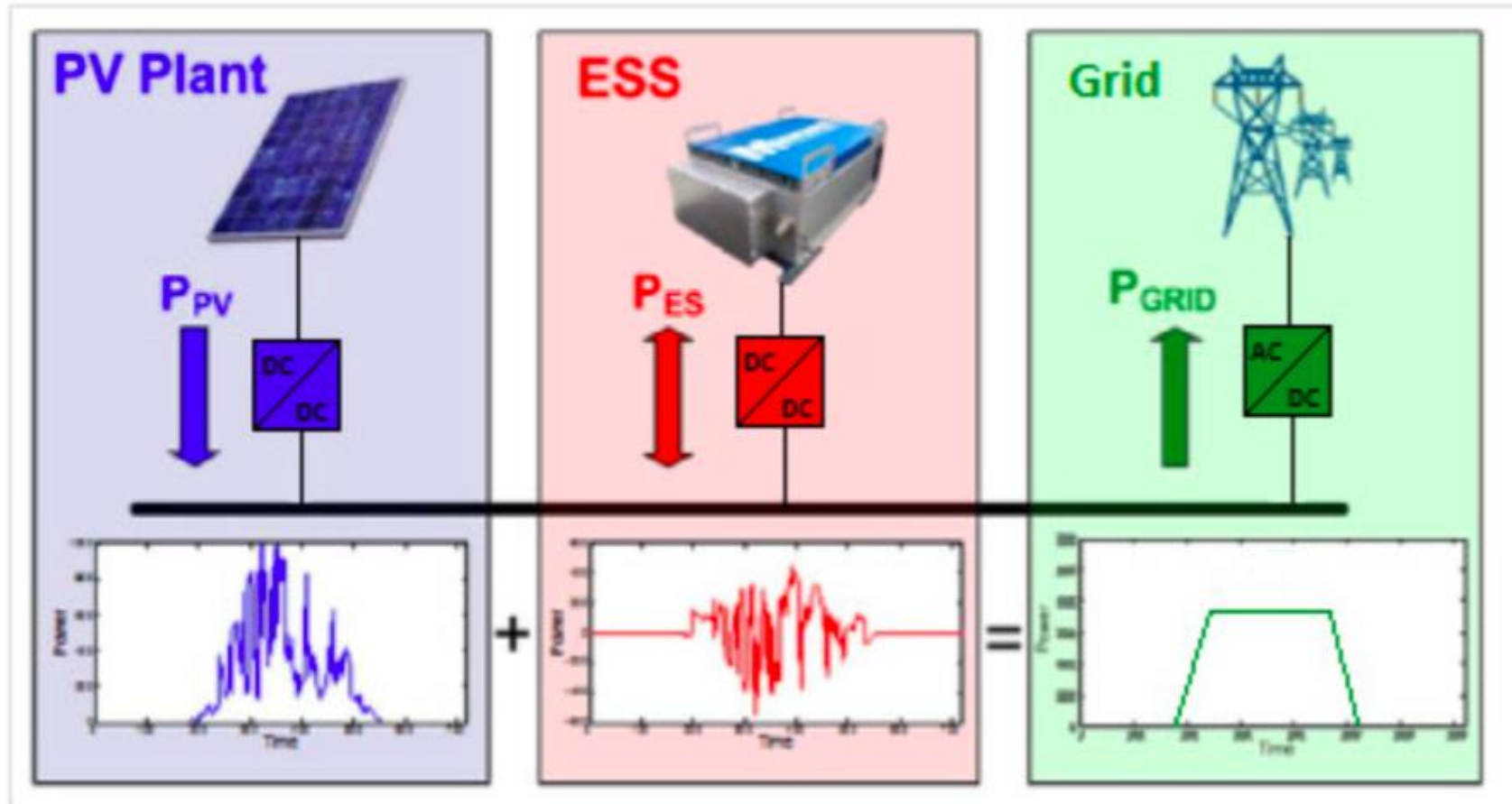
Renewable Energy

Resource	Dispatchability	Variability	Predictability
Biofuel	High	Low	High
Biomass	High	Low	High
Geothermal	Low	Low	High
Hydroelectricity	High	Low	High
Solar power	Low	Very high	Medium
Tidal power	Low	Very high	Very high
Wave power	Low	Medium	Medium
Wind power	Low	High	Low

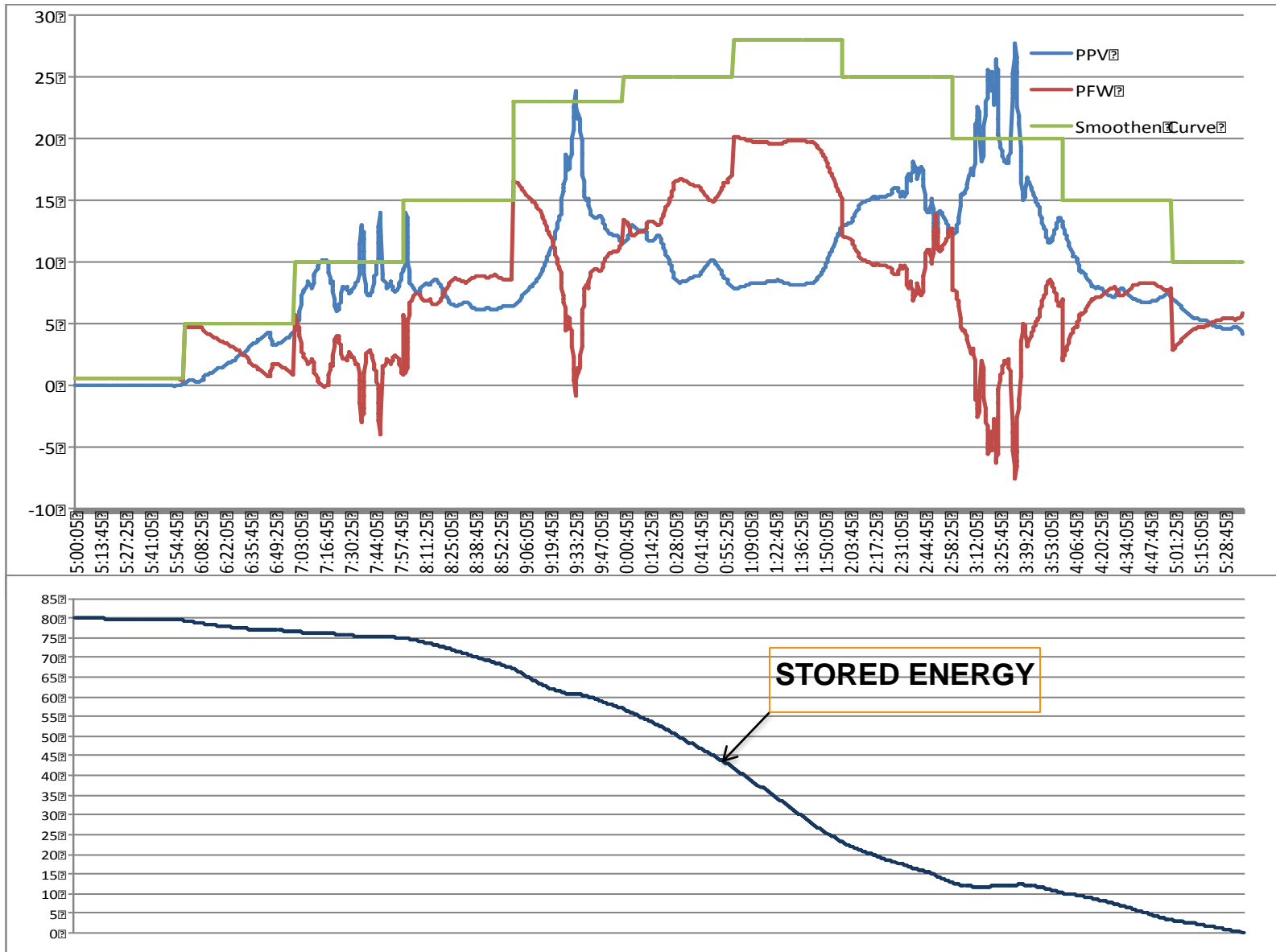
Hourly Solar PV Generation Profile



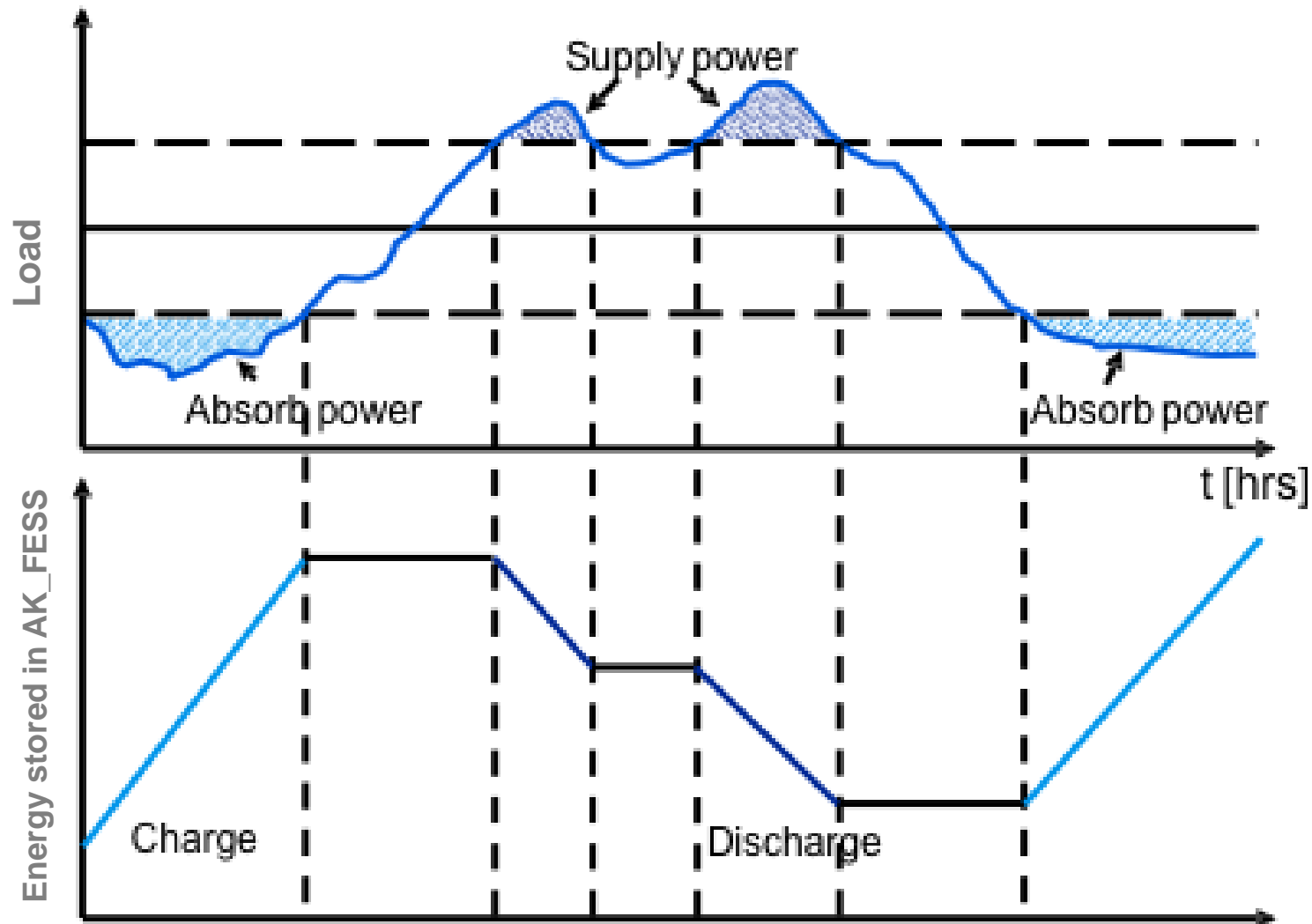
PV Generation with Energy Storage



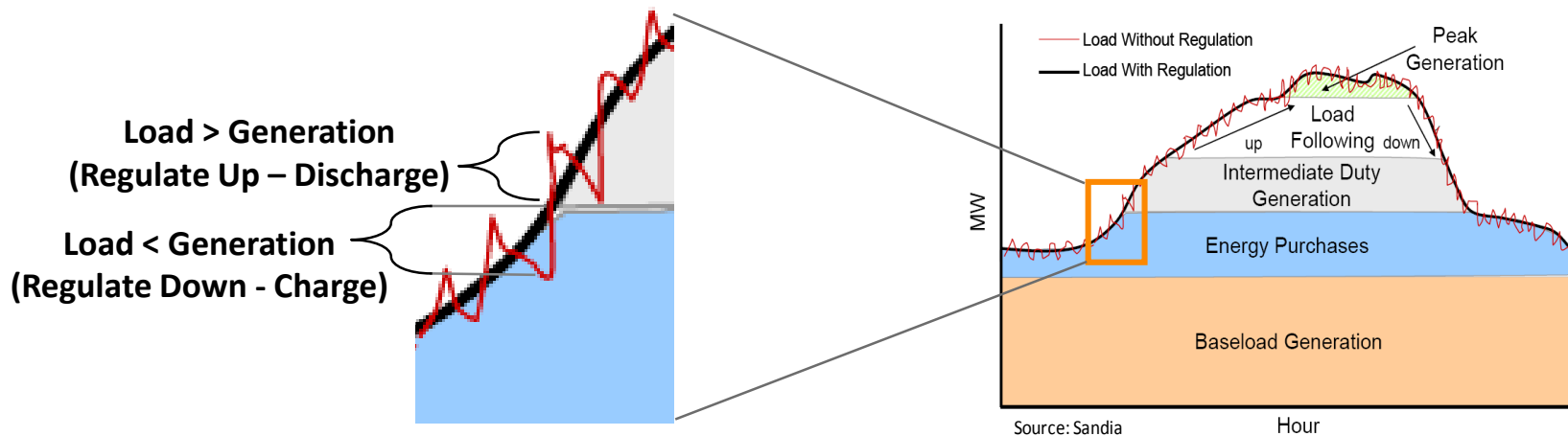
Smoothing PV Generation (Cloudy)



Flywheel for Energy Supply Shifting



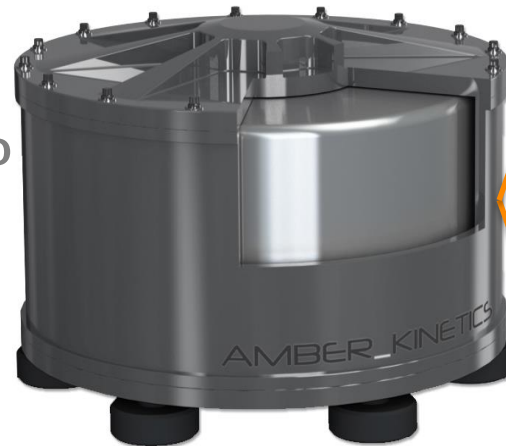
Frequency Regulation



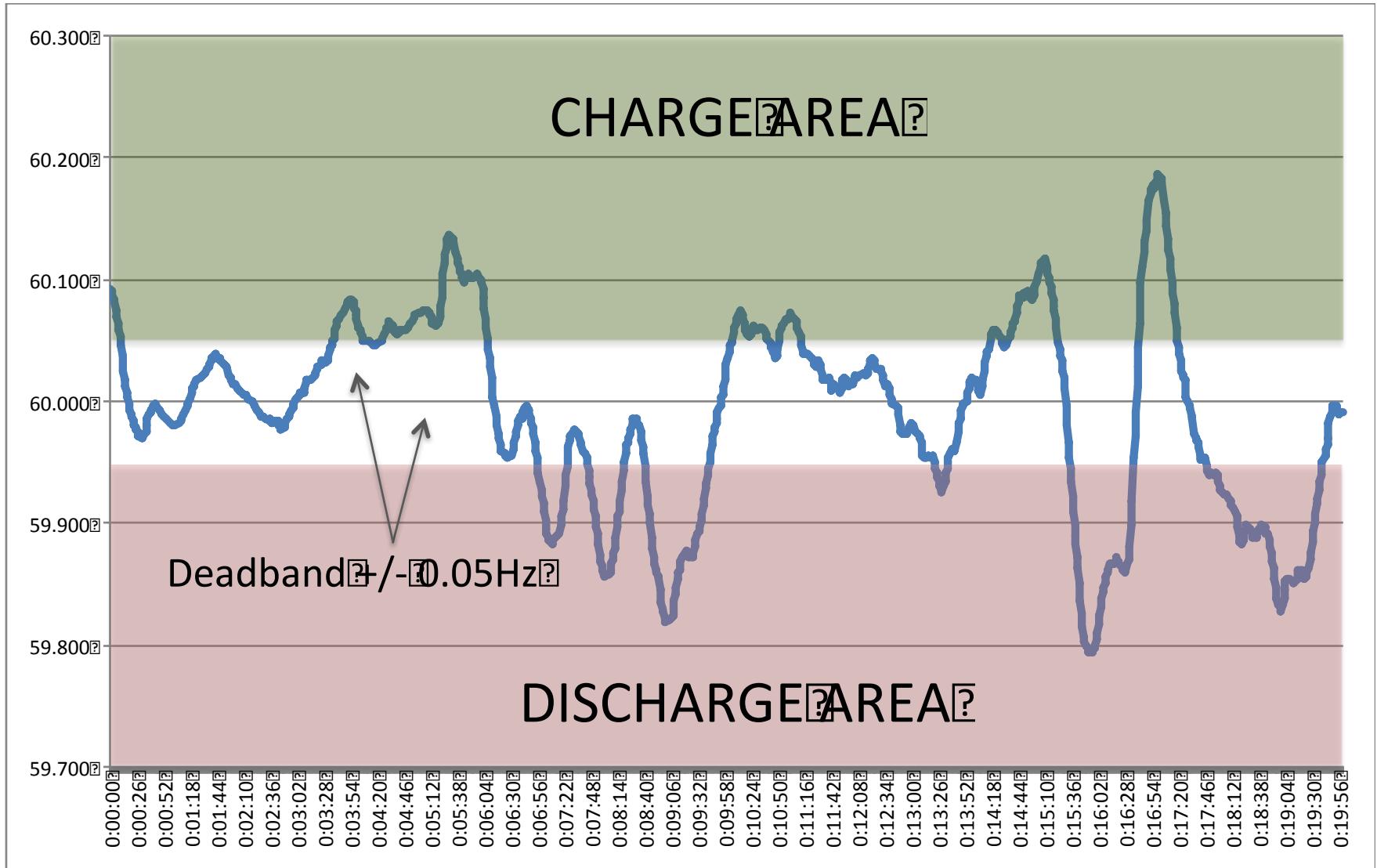
- Regulation is used to reconcile momentary differences between supply and demand.

AK as Source of Frequency Regulation



- Wide Range of Regulating Capacity
- Perform Fast Response Regulating Service
- Can provide full capacity from 3% SOC
- <1 Sec to Full Charge and Discharge
- Can operate in Primary and Secondary Regulation



Flywheel as Source of Frequency Regulation



Amber – A Winning Track Record

- ◆ 2010 – Awarded \$4mm from the U.S. Department of Energy 
- ◆ 2010 – Closed Series A Investment 
- ◆ 2012 – Awarded \$2mm from the California Energy Commission
- ◆ 2013 – Awarded Contract Sponsored by U.S. Department of Defense (Hawaii) 
- ◆ 2014 – Successfully Field Tested Amber 4-hour Flywheel
- ◆ 2014 – Closed Series B Investment
- ◆ 2015 – Awarded additional \$2mm from the California Energy Commission 
- ◆ 2015 – Signed Landmark Multi-Million (\$) Contract with PG&E
- ◆ 2015 – Signed International Purchase Agreement with Emerging Power Inc.
- ◆ 2016 – Finalizing Terms of Purchasing Agreement with Hawaiian Electric

Why Amber Flywheels are Better

Li-Ion Battery (Today) \$350 / kWh **2,000** deep cycles **\$0.17 per kWh discharge**

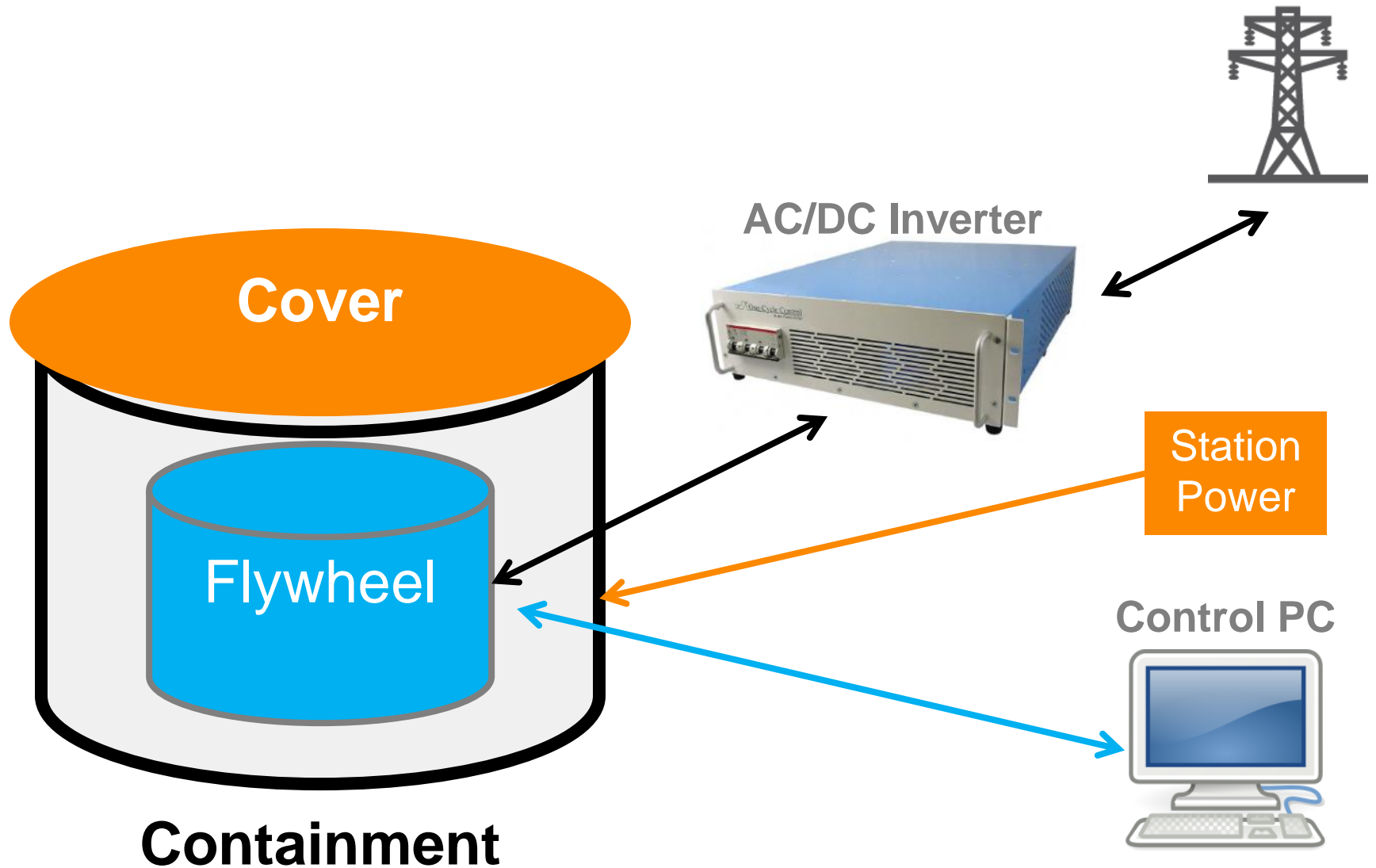
(2025 Projected) \$150 / kWh **3,000** deep cycles **\$0.05 per kWh discharge**

Amber 4-hr Flywheel (Today) \$500 / kWh **20,000** deep cycles **\$0.02 per kWh discharge**

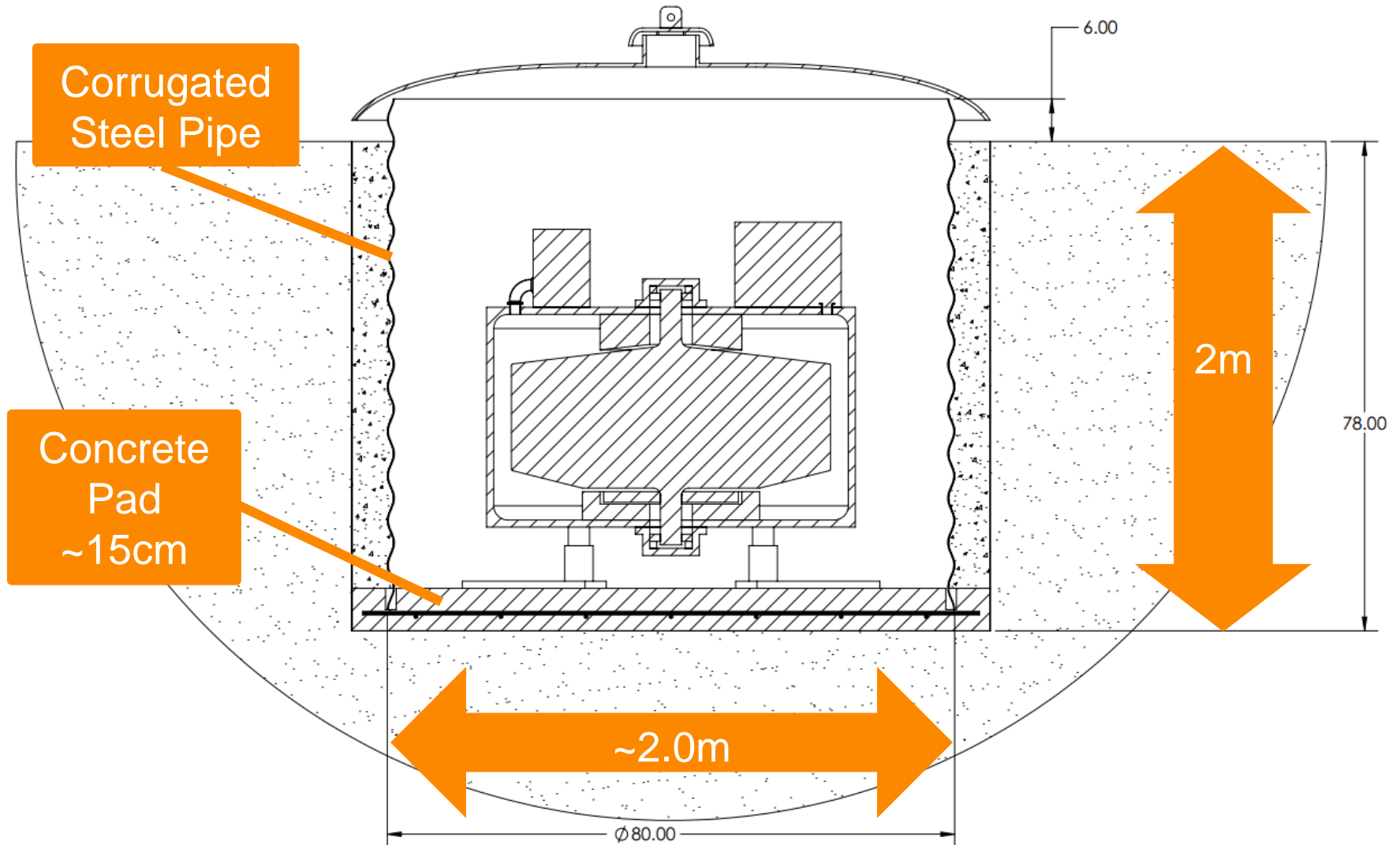
(2020-2025 Projected) \$250 / kWh **20,000** deep cycles **\$0.01 per kWh discharge**



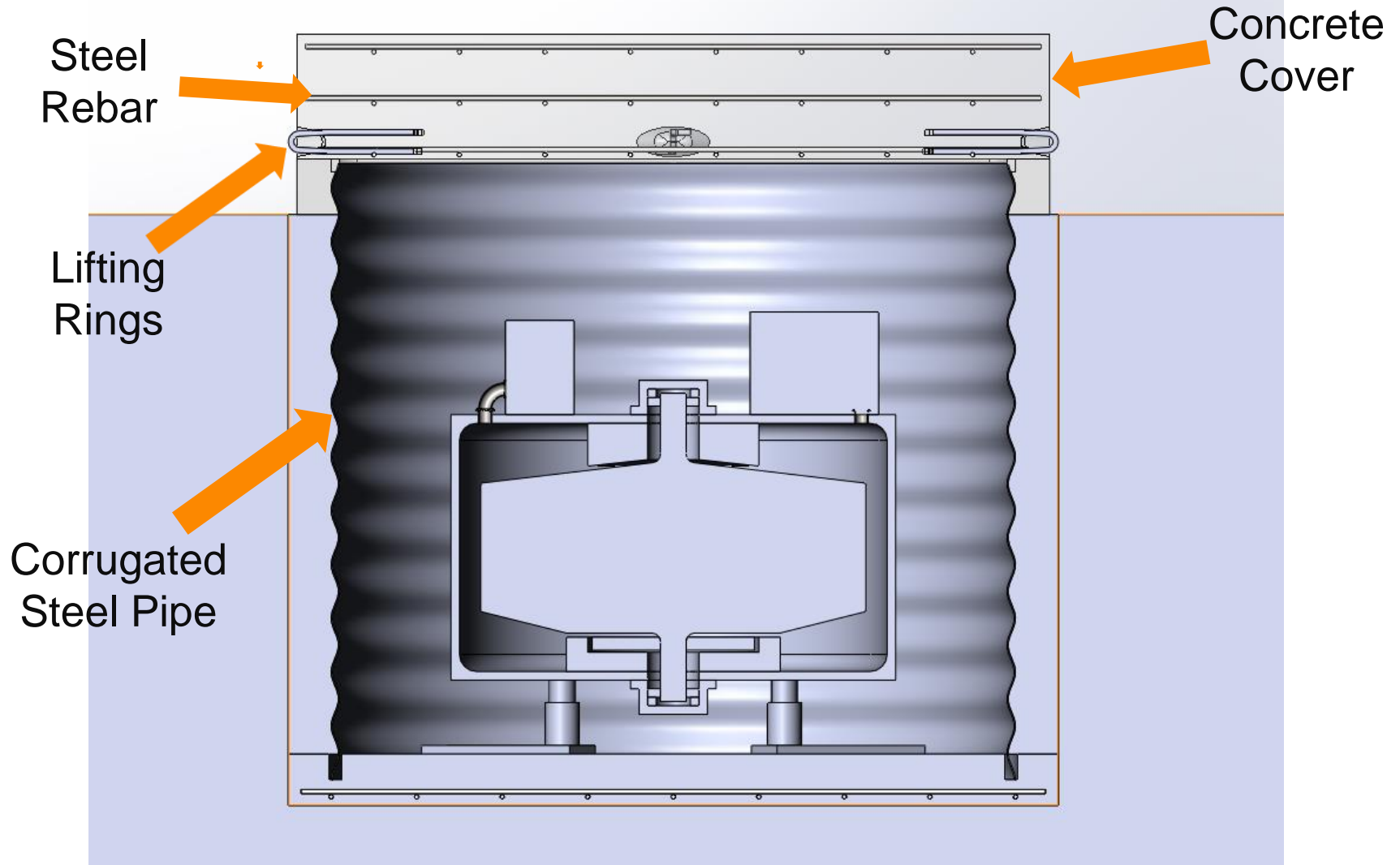
Overview of Single Flywheel System



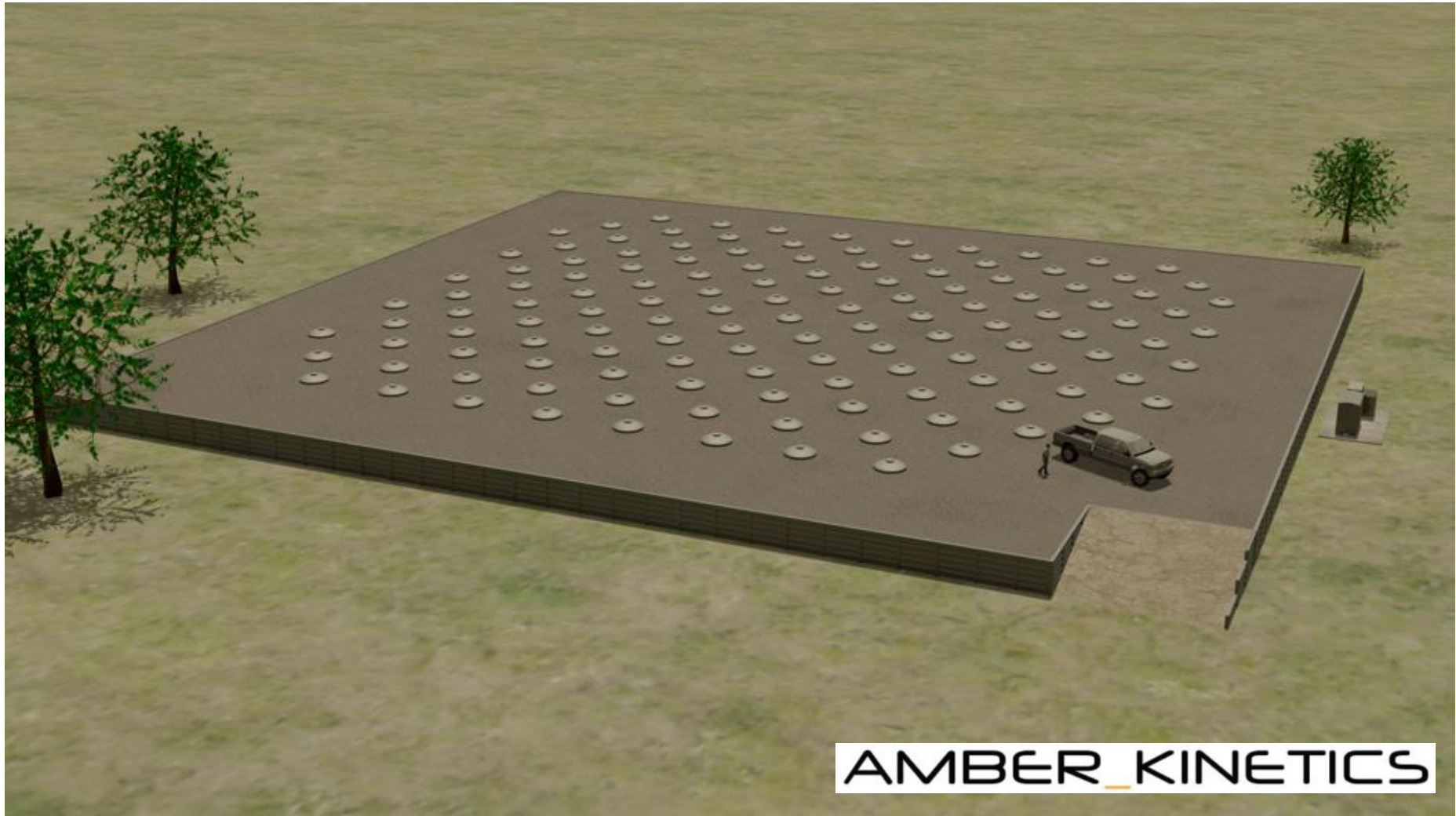
Site Requirements



Corrugated Steel Pipe & Cover



Overview 1MW System (0.125 ha)



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Amber Kinetics “Model 32” Flywheel



- ◆ Mechanical Energy Storage
- ◆ No chemical reaction
- ◆ Performs in heat & humidity
- ◆ Peer-Reviewed Operating Data

“MODEL 32”	
Power	8 kW
Energy	32 kWh
Duration	4.0 hours
Cooling	Passive
Round-trip Efficiency	88%
Daily Cycling Limitation	None
Calendar Life	30 years
Electrical	
Input / Output Voltage	800 Vdc
Full Power Response Time	< 1 sec
Average Coasting Loss	< 200 watts

Amber Kinetics Leadership



Ed Chiao

CEO & Co-Founder

Prior Roles

Corporate Development, Solar Development,
Product Management & Engineering

Early employee in 3 start-ups, all acquired



Kevin Swartz

VP, Business Development

Prior Roles

PG&E, Sempra Energy, Solel (Siemens)

Maine Maritime Academy



Seth Sanders, Ph.D.

CTO & Co-Founder

Renowned Flywheel Technologist

Professor, Electrical Engineering, UC Berkeley



Mark Stout

VP, Project Development

Prior Roles

Meridian Energy, Cleantech America (acquired)



Rick Chong

Chief Financial Officer

Prior Roles

Investment Banking, Venture Capital



Matthew Senesky, Ph.D.

Director of Engineering

Prior Roles

Engineering R&D, Tesla Motors & TI

Ph.D. Electrical Engineering, UC Berkeley



Wei-Tai Kwok

Chief Operating Officer

Prior Roles

Suntech Power, NRG, Andalay Solar



Will Sutherland

Senior VP, Manufacturing Operations

Prior Roles

Parker Hannifin, Bayer Material Science

Artificial Muscle



THANK YOU...

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