

## BID BULLENTIN NO. 006 SERIES OF 2020

# COMPETITIVE SELECTION PROCESS (CSP) BY FIRST BAY POWER CORPORATION FOR THE SUPPLY OF TEN MEGAWATTS (10MW) WITHIN ITS FRANCHISE AREA"

This Bid Bulletin No.006 is being issued to answer additional queries and/or clarifications of the Prospective Bidders after the Pre-Bid Conference.

| Page no./Subject  | Queries / Clarifications / Comments  | TPBAC Response   |
|---|--|--|
| Page 12. Bidding SummaryFirst Bay Power Corporation(FBPC) is looking for aqualified supplier that willsupply the 10-year full energyrequirement for its captivecustomers under theprovisions provided in thisTerms of Reference (TOR).  | Is the Bidder only allowed to bid for the full annual requirement and full 10-year supply period?  | Yes.   |
| 3. Contact Capacity<br>FBPC requires a supply of<br>10MW of power, escalating up<br>to 15MW, for a period of ten<br>(10) years commencing on<br>January 26, 2021 or any such  | Regardless of the date of commencement of supply (via<br>approval by the ERC), end of supply period will remain at<br>25 January 2031?                   | Yes.   |
| date, subject to the approval of<br>the Energy Regulatory<br>Commission of the resulting<br>PSA which will be jointly<br>applied by FBPC and the<br>Winning Bidder of this PSA<br>which will be jointly applied by<br>FBPC and the Winning Bidder<br>of this CSP.   | Are there any existing 1,000kW - 500kW industrial customers within FBPC franchise area? If there are, how many customers and what are their peak demand? | Yes there are several industrial<br>companies within FBPC franchise<br>area but they are not costumers of<br>FBPC. |
| <b>Page 2</b><br>5. Bid Security<br>All Prospective Bidders shall<br>furnish, as part of its bid, a bid   | How was the bid security amounting to P65 M computed?  | This is computed based on possible exposure should the winning bidder fail to sign the PSA with FBPC.              |
| security amounting to PhP<br>65,000,000.00 in the form of<br>cash or Standby Letter of<br>Credit in favor of First Bay<br>Power Corporation. Such bid<br>security in the prescribed form<br>will be returned to<br>unsuccessful bidders without<br>interest after the PSA is<br>awarded to the Winning<br>Bidder. | Will it also be returned to the Winning Bidder?  | Yes it will be returned to the Winning<br>Bidder without interest after the<br>signing of the PSA                  |
|   | How was the 65,000,000 determined? What is the basis for the computation?  | This is computed based on possible<br>exposure should the winning bidder<br>fail to sign the PSA with FBPC.        |

#### **TERMS OF REFERENCE**

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|---|---|--|
| <b>6. Monthly Maximum</b><br>Equivalent energy at 90% of<br>the Contracted Capacity.  | Why is the Maximum energy only up to 90% of the Contracted capacity?  | This has been revised. The<br>Maximum Energy will be within<br>contract capacity.  |
| <b>7. Supply Description</b><br>Can supply the full load<br>(baseload and mid-merit)<br>requirement of FBPC.  | Does this mean a plant with capability to generate and<br>supply both baseload and mid merit power requirements<br>of FBPC?   | Plant with capability to supply the full requirement.  |
| 8. Start of Supply  |   |  |
| Supply shall commence on<br>January 26, 2021, subject to<br>the issuance of the Provisional<br>Authority (PA) by the ERC. In<br>the event that FBPC will<br>require the Winning Bidder to<br>procure replacement power<br>due to the failure of the | In the event that FBPC will require the Winning Bidder to<br>procure replacement power due to the failure of the<br>Winning Bidder to deliver the supply on the Start of Supply<br>Date, Winning Bidder shall shoulder the replacement cost<br>in excess of the winning bid price or the ERC issued PA<br>Rate. " | If there is a PA, yes the PA will<br>prevail. In the absence of PA however<br>this shall be in accordance with the<br>PSA.   |
| Winning Bidder to deliver the<br>supply on the Start of Supply<br>Date, Winning Bidder shall<br>shoulder the replacement cost<br>in excess of the winning bid   | Suggest to delete winning bid price since there is already<br>an approved rate at the start of supply. Thus, it should be<br>in excess of the ERC issued PA Rate.   |  |
| price or the ERC issued PA<br>Rate.   | » What instance is the Buyer contemplating about?   |  |
| Furthermore, in the event that<br>FBPC will experience outages<br>due to the failure of Winning<br>Bidder to supply energy, FBPC<br>will be reimbursed by an<br>amount equivalent to the<br>shortage in kWh multiplied by<br>2.50 PhP/kWh.          | What is the basis and purpose of the amount of P2.50/kWh as reimbursement to FBPC?  | This is to cover the expenses<br>(penalty) should the DU conduct<br>another CSP and there be exposed to<br>the WESM because the winning<br>Bidders fails to supply FBPC. |
| Page 3<br>11. Outage Allowance  |   |  |
| Supplier shall be entitled to a<br>Maximum Annual Scheduled<br>Outage Allowance equivalent<br>to 720 hours, on a full load<br>equivalent, and a Maximum   | How will the Outage Allowance be considered in the determination of the Winning Bid?  | See the evaluation method in item 8<br>of the Bdiing Summary Section of the<br>ITB.  |
| Annual Unscheduled Outage<br>Allowance equivalent to 360<br>hours, on a full load<br>equivalent.  | Bidders may only submit the tentative Scheduled Outage<br>of the Plant (as submitted to NGCP) though actual<br>approved Schedules may vary.   | Yes. The TPBAC acknowledges this<br>but submission for 2021 and 2022<br>should be based on approved GOP.   |
| Bidders shall also indicate in<br>their respective bids the<br>schedules/dates of their<br>Scheduled Outages, as<br>submitted and indicated in the<br>Grid Operating and<br>Maintenance Program<br>(GOMP).  | Suggested wording: "Replacementbeyond allowances<br>and excluding Force Majeure Eventsshall be required<br>by FBPC at the winning contract price.   | FMs are understand to be treated on its own and are not part of the outage allowances.   |

| Replacement power for  |   | 2021 and 2022 shall follow GOP,   |
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| outages beyond allowances<br>shall be required by FBPC at<br>the winning contract price  | Based on the submitted Scheduled Outages in GOMP, the schedules/dates of the outages is only for three (3) years.<br>And in reference to Annex D of the Instructions to Bidders, the bidders are required to submit scheduled plant outages for five (5) years. With that, will the 3-year scheduled outages submitted to GOMP suffice? | while 2023 to 2025 are understood to be proposed schedules.   |
| 12. Connection Scheme  |   |   |
| Bidder must submit a <u>diagram</u><br>of its Connection Scheme with<br>the Transmission Grid and a<br>certification from IEMOP of its<br>Final Generator Ex-purposes. | Is this the same with the item (ii)"Single line diagram<br>representing the Grid connection of the Bidder's<br>nominated plant", in Envelope 2:Technical and Financial<br>Bid Proposal in the Instruction to Bidders?   | Yes.  |
| Page 4   |   | Please refer carefully to evaluation  |
| <b>14. Tariff Structure</b> Price for generation must be   | At what capacity utilization factor or load factor shall FBPC intends to determine the Winning Bid?   | method on item 8 of the Bidding<br>Summary Section of the ITB.  |
| broken down into Fixed<br>Capacity Fee, Fixed and<br>Variable O & M, and Energy<br>Fees, or their equivalent,<br>including all applicable indices<br>and taxes.        | How does FBPC intend to reasonably evaluate Bid Prices with different pricing structures and adjustment mechanisms?   | As mentioned in the Pre-bid<br>conference the rate offered remains<br>to be the key determining factor in the<br>selection process but will also<br>consider other factors during the<br>detailed evaluation. |
| Bidder may also express their<br>offer in a per kilo-watt hour<br>basis with yearly adjustment of<br>not more than 4% of 75% of<br>the contract price.                 | FBPC should provide the Base Indices to be used by the Bidder in calculating their Base Fees.   | Already provided. Please refer<br>carefully to the evaluation<br>methodology.   |
| The Bidder shall specify the<br>formula for the computation of<br>the submitted contract price.<br>The Bidder must also specify  | FBPC should provide the projected indices for a uniform evaluation of the Bid Prices of Bidders with similar types of source power plants   | Yes, This is provided   |
| the base fee adjustment<br>formula, if any, and all<br>applicable adjustments in<br>percent by which<br>eachcomponent is affected by                                   | Please clarify further what does FBPC mean by "delivered cost"?   | This refers to the applicable price of the Bidder.  |
| price factors such as CPI,<br>Forex, and escalation due to<br>fuel degradation.  | What are the other criteria to determine the winning bid  | As mentioned in the Pre-bid<br>conference the rate offered remains  |
| There shall be no indexation<br>on Capital Recovery Fee.<br>Evaluation of price offers shall<br>consider delivered cost at<br>FBPC receiving point/s.                  | Suggest to provide base indices, evaluation form, and projection of index.der other than the price?   | to be the key determining factor in the<br>selection process but will also<br>consider other factors during the<br>detailed evaluation.   |
| <b>15. Taxes</b><br>Prospective Bidders shall<br>indicate all applicable taxes<br>including future taxes, fees,  | No Bidder might have any knowledge of "future taxes" over the supply duration period  | The Bidders are required to identify<br>what taxes/what possible taxes it<br>intends to impose. Otherwise, it canot<br>be imposed upon FBPC on the future.  |
| and imposts.   | Please define " future tax". Suggest to omit.   |   |

| <b>16. Price Cap</b><br>FBPC shall set a price ceiling<br>which will be disclosed before<br>the opening of bid proposals<br>and after all bids are submitted<br>by Prospective Bidders. | rate within the Price cap. | The TPBAC maintains its evaluation procedure as agreed with the DU.                                 |
|---|----------------------------|---|
| <ul> <li>Page 6</li> <li>20. Bidding Schedule</li> <li>9:00 AM @ FBPC Building,</li> <li>Kapitan Ponso Ext., Poblacion</li> <li>2, Bauan, Batangas</li> </ul>                           |                            | Yes. The TPBAC requires manual<br>submission of Bid. This schedule has<br>been revised accordingly. |

### **INSTRUCTION TO BIDDERS**

| Page no./Subject  | Queries / Clarifications / Comments  | TPBAC Response  |
|---|--|---|
| Page 2Bidding Communications5. Communications, writtenand electronic, from theProspective Bidders shall beconsidered official and valid ifand only if:  | Does this mean that you will only acknowledge the one who signed the LOI as an authorized representative?  | Yes.  |
| <ul> <li>a. duly signed by the<br/>authorized representative<br/>indicated in the Letter of Intent<br/>(LOI)</li> <li>6. The TPBAC will not honor<br/>any written communication not<br/>duly signed by the authorized<br/>representative indicated in the<br/>LOI submitted by the Bidder<br/>and not transmitted through<br/>the email address of the<br/>Principal Contact indicated in<br/>the LOI.</li> </ul> | Suggest that all names in the Secretary's Certificate be<br>acknowledged as Authorized Representative to sign the<br>bid.  | No. Only the authorized<br>representative who signed the LOI is<br>allowed to sign all pages of the bid<br>and the bid thereof. |
| Eligible Bidder   | May Bidders, who are generation companies based<br>in Luzon, offer blended source (or blended generation)<br>from different identifed plants from their affiliate<br>companies, provided that only one rate will be effective,<br>wherever the supply will be sourced?<br>We believe this is in the best interest of FBPC and will not<br>be partial to any bidder.<br>Firstly, it was not mentioned in our pre-bid meeting that<br>blended source (or blended generation) offers are<br>disallowed. The wording mentioned in the slides was<br>"preferred". | The TPBAC as agreed with the DU<br>maintains its response on Bid Bulletin<br>No.03 pertaining to this query.                    |

|   | Secondly, in our ITB, there is no specific provision that<br>prevents blended source offer, so technically it is bidders<br>are not prevented to offer blended source (or blended<br>generation) per our ITB.<br>Thirdly, allowing blended sources will only be advantageous<br>to the DU. It will be beneficial because the offers by any<br>bidder can be optimized, resulting to more competitive<br>offered rates and, given more plants reserved for FBPC,<br>more reliable supply. |   |
|---|--|---|
|   | Given that only one rate is offered for blended source (or<br>blended generatin), FBPC also benefit as if the supply<br>comes from one plant only.<br>Also it will not be unfair to other bidders by allowing all<br>bidders to give their best offers through allowing blended<br>source (or blended generation) offer.   |   |
| Page 5  |  | Please see updated  |
| Bidding Summary   | The Form is basically templated for Energy-based Offers  | Instruction to Bidder.  |
| (For Capacity Based Offers)<br>8.2 'Bidder shall submit a summary in<br>matrix form, of all its price offers for<br>each billing month for the entire<br>duration of the Contract (FBPC CSP<br>Financial Bid Proposal Form).                                  | only and do not have appropriate cells where to input<br>monthly levels of fees for the entire duration of the contract  |   |
| In evaluation of bids for this CS, the<br>number of days a Bidder wishes to<br>avail for both Schedules Outage<br>Allowance (SOA) and Forced Outage   | How did you arrive at the pre-determined WESM Price?   | The TPBAC decided based<br>on prevailing prices on the<br>market and recently<br>approved ERC prices. |
| Allowance (FOA), will be replaced by<br>a predetermined WESM Price (WP)   | Please provide the predetermined WESM price  | The TPBAC maintains the<br>evaluation procedure<br>specified in its ITB.                              |
| Page 9 Item 8.18  |  |   |
| For Energy-based offers   | Clarification: Do we need to specify an index for the adjustment? Or do we only need to arbitrarily put a certain percentage for adjustment?   | For energy based offers,<br>please indicate the<br>percentage only.                                   |
| 8.18 Prospective Bidder may also<br>express their offer in a per kilowatt<br>hour basis. For offers under this<br>category, Prospective Bidders shall<br>limit yearly adjustments to 4% of 75%<br>of the total contract price for each<br>year starting 2021. |  | Note that the offer made for<br>this shall be binding the PSA<br>and in its implementation.           |
| Financial Bid Proposal 1.1<br>Details of Technical Offer: Resource<br>Type  | What do you mean by this? (i.e. Thermal, CFB, GT,<br>Combined Cycle)   | Please check the drop down option.  |

| Financial Bid Proposal 1.1  |  |   |
|---|--|---|
| Details of Technical Offer: Offer<br>Type   | What do you mean by this? (i.e. base-load, mid-merit, peaking)   | Please check the drop down  |
| Page 11<br>Bid Submission Item # 6<br>In case of conflict between the<br>electronic copies and the hard copies<br>of Bids should the TPBAC decide to<br>conduct the Opening of Bids using<br>the electronic copies of the Bids and<br>open the submitted hard copies at a<br>later date or during the<br>Postqualification, the hard copies of<br>the Bids shall prevail.   | This is not consistent with the Format of Submission since a<br>Bidder will be disqualified if a document in the submitted<br>electronic copies is not located in its proper sequence and<br>will be considered missing.<br>The following instructions shall apply to the electronic<br>copies of Bids: 4. A document that is not located in its<br>proper sequence in the order will be considered missing and<br>marked FAILED resulting to the disqualification of the<br>Prospective Bidder in case the TPBAC decides to conduct<br>the Opening of Bids using the electronic copies of the Bids<br>and open the submitted hard copies at a later date or during<br>the Post-Qualification. | This only refers to conflict in<br>content/figures of what is<br>submitted in the hard copies<br>and electronic copies. |
| Page 11<br><i>Bid Submission</i><br>Envelope 1: Eligibility Documents<br>The following documents shall<br>comprise the legal, technical, and<br>financial requirements under<br>Envelope 1: Eligibility Documents.  | For documents that are not applicable, should this just be disregarded or does the Bidder need to execute a document stating that this requirement is not applicable to it?  | The TPBAC requires the<br>Bidders to execute a<br>document stating that the<br>document is not appicable.               |
| (Envelope I<br>x) The computation of the Bidder's<br>Net Financial ContractingCapacity<br>(NFCC) following the provisions<br>specified in Republic Act No. 9184 or<br>the Government Procurement<br>Reform Act and its Implementing<br>Rules and Regulations(IRR)   | What period shall be covered for the computation of NFCC?  | Please see the updated<br>responses for queries raised<br>during the Pre-bid<br>conference.                             |
| (Envelope I - Eligibility Documents)<br>xii Notarized statement that each of<br>the documents submitted in the Bid is<br>an authentic and original or a true<br>and faithful reproduction or copy of<br>the original and that all statements<br>and information provided therein are<br>true and correct to the fullest of the<br>knowledge of the Bidder and its<br>Authorized Representative, attached<br>as Annex C of this Instruction to<br>Bidders. | Please clarify if the submission of unnotarized document will<br>be allowed due to the physical impossibility of submission<br>thereof brought about by the pandemic and that a<br>commitment to submit a duly executed/notarized document<br>thereof will be accepted by the TPBAC.   | maintains its requirement that such documents are   |

| Page 12  |  | [ ]  |
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| Envelope 2: Technical and Financial<br>Bid Proposal<br>The following documents shall   | For documents that are not applicable, should this just be disregarded or does the Bidder need to execute a document   | Answered and provided.   |
| comprise the legal, technical, and<br>financial requirements under<br>Envelope 2:Technical and Financial<br>Bid Proposal.  | stating that this requirement is not applicable to it?   |  |
| i) Bid Security in the amount and<br>form specified in the TOR, issued by<br>a bank in the Philippines in favor of<br>First Bay Power Corporation valid at<br>least thirty (30) days after the<br>Submission deadline. | Will Managers check be acceptable as a form of bid security?   | Yes.   |
| Envelope 2: Technical<br>and Financial Bid Proposal<br>ii, iii, v, vi,<br>The following documents shall<br>comprise the<br>legal, techinical, and financial  | If TPBAC allows for offers using blended source (or<br>blended generation) and if Bidder is planning to offer<br>blended source (or blended generation), will the Bidder<br>need to provide for all the power plants included in the<br>blend: single-line dragram, COC, Final Generator Ex-Ante<br>Nodal Prices, Notarized Statement of Technical Proposal<br>and Nominated Plant? Or can bidder identify only one main<br>Nominated Plant and submit only the information and<br>documents above for the main Nominated Plant? | The TPBAC requires only one plant.   |
| iii) Certified True Copy of the valid<br>Certificate of Compliance of the<br>nominated power plant issued by the<br>ERC.   | Due to the current situation, ERC might not be able to<br>provide the renewed Certificate of Compliance by the time<br>of bid submission; will the application for renewal suffice?  | Please refer to the updated<br>responses to queries raised<br>during the Pred-bid<br>conference. |
| iv) Valid and latest Market<br>Participation Agreement of Bidder as<br>certified by IEMOP  | Due to the current situation, IEMOP may not be able to<br>provide the document on time will the letter of request<br>suffice? Once the document is received from IEMOP a copy<br>will be sent to First Bay   | certified by the IEMOP shall   |
|  | Considering the TPBAC's acceptance of the proposal of one<br>Bidder to submit an evidence of compliance in lieu of a valid<br>Certificate of Compliance, will the TPBAC also consider the<br>same for the Tax Clearance Certificate from the BIR?  | -  |
|  | Are there specific instructions in the submission of item ix in Envelope 2?  | Yes, please see<br>updated/revised ITB.  |

| Page 12  |   |  |
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| Format of Submission of Bids   |   |  |
|  |   |  |
| 1. For the avoidance of doubt, all<br>documents required to be a certified<br>true copy of the original shall be<br>certified by either the Authorized<br>Representative indicated in the LOI<br>or the duly authorized custodian of<br>the required document ONLY, unless<br>otherwise stated. Such certification<br>must appear in the upper right hand<br>corner of the first page or cover page<br>of the document indicating (1) the<br>name in print of the custodian who<br>certifies the document or the<br>Authorized representative; (2) the<br>date the document was certified; and<br>(3) the signature of the person who<br>certifies the document. These<br>instructions shall apply for<br>documents required to be certified by<br>persons or entities already identified<br>in the requirement. | Please clarify if the submission of document that is<br>Electronically signed/certified by the Document custodian or<br>Authorized Representative will be allowed due to physical<br>impossibility of securing the signature of the Authorized<br>Representative or custodian in person as we are on a work<br>from home status as well as due to the community<br>quarantine | The TPBAC maintains the instructions specified in this ITB.  |
| Dama 45  |   |  |
| Page 15<br>1. All documents in the original Set of<br>the Bids shall be scanned and<br>compiled in a main folder using the<br>following format:  | Please clarify if the date in this format should be the date of the Bid opening.  | Yes it should be the date of<br>the Bid Opening. New format<br>of the file name should be:<br>FBPC10MW<br>CSP_Bidder_04SEPTEMBER2020 |
| File name: FBPC IOMW<br>CSP_Bidder_05AUGUST2020_<br>Electronic   |   | _Electronic  |
| 18. After all the Bid Proposal marked<br>PASSED have been received and<br>evaluated by the TWG, the TPBAC<br>will receive the sealed envelope<br>containing the Price Cap from the<br>GM of FBPC.  | What is the basis of the pre-determined Price Cap? How did you arrive at the Price Cap?   | The TPBAC and the TWG decided the computation of its price cap based on prevailing market price and recently approved ERC rates.     |
| The Price Cap will be revealed and<br>announced before the remaining<br>Bidders and observers in the video<br>conference.  | For the interested Bidders reference, can the Price Cap be revealed prior the opening of the bids?  | The price cap will be<br>revealed after all the Bid<br>proposals marked PASSED<br>have been received and<br>evaluated by the TWG.    |

| Our understanding from the ITB and the PSA is that<br>the Line Rental ("LR") charges will be for the account of<br>FBPC. Is our understanding correct?  | Yes.   |
|---|--|
| If the LR charges is for the account of FBPC, will LR charges be included in the computation of LCOE? Or will the LR charges be consdered in the Post Qualification stage of the our CSP?   | No,this will not be part of the<br>computation of the LCOE.<br>LR charges will be<br>considered during post-<br>qualification. |
| Considering some conflicting responses made in the pre-bid conference, we would like to clarify whether the TPBAC shall open the submission of bids with more than one (1) nominated power plant.   | Bidders are required to<br>nominate only <b>one plant</b> for<br>this CSP.   |
| Considering the implementation of Modified Enhanced<br>COmmunity Quarantine (MECQ) in Metro Manila and<br>nearby provinces, mobility of Bidders and our customers are<br>limited. As such, securing a Certificate of Good<br>Performance may be quite a challenge. As such, will the<br>TPBAC consider submitting a printed scanned copy of said<br>certificates which shall also bear on the side the signature of<br>our Authorized Representative? Please also consider the<br>presentation/submission of ANNEX C which in substance is<br>a notarized statement from the Bidder's Authorized<br>Representative that the submissions herein are true and<br>faithful reproductions of the original document. | Autionzeu Representative.  |
| What are the possible considerations that may convince the TPBAC to adjust the submission of bids in order to allow Bidders more time to complete the documents for submission to this CSP?   | The submission of Bids was<br>extended. Please check the<br>FBPC Bulletin No. 004,<br>series of 2020 at the DOE<br>CSP Portal. |
| Another conflicting response that we noticed during the pre-<br>bid conerence is on the opening and evaluation of bids, may<br>we know if the TPBAC shall stick to the provision of item 21,<br>page 17 of the ITB in the Opening and EValuation of Bids<br>section of the ITB?   |  |
| During the closing of the pre-bid conference, an additional<br>instruction on putting password on the submission was<br>mentioned by the Secretariat/TWG. Can we have specific<br>instructions on how this will apply?  | Please see the updated ITB.  |
| Please clarify that for the Annexes, only the substance and<br>language is not allowed to be changed, but the format and<br>manner by which the documents will be notarized can be.<br>Also, when will FBPC provide Bidders with the soft copy of<br>these?   | Please see the updated ITB.  |

| Description   | Questio   | ns/Clarifi                                    | cations/Co   | mments   | TPBAC Response |
|---|---|---|--|--|----------------|
| Bidding Summary<br>Bidder: "Further, we would like to clarify the<br>rationale behind limiting the levelized horizon<br>for the bid price computation to only 5 years.<br>To be consistent with the PSA cooperation<br>period, we suggest to set the levelized price<br>horizon to 10 years to ensure that FBPC will<br>be able to evaluate the full extent of how<br>escalating rate components will affect the bid<br>price offers. This evaluation process is<br>consistent to other CSPs conducted by DUs<br>in the past" | We would like to confirm that the TPBAC<br>will include this update in the Supplemental<br>Bid Bulletin(s) to be issued and the<br>following items in the ITB will be<br>revised/supplemented accordingly:<br>a) Table 8.5.1;<br>b) Table 8.5.2; and<br>c) Table 8.12 |   | Please see updated ITB.  |  |                |
| On the latter part of the pre-bid conference,<br>TPBAC chairman took note and will consider<br>the explanation raised by MPPCL to consider<br>the evaluation to be based on the 10-year<br>contract duration to capture the effects of the<br>escalation especially on the 6 <sup>th</sup> to 10 <sup>th</sup> CY that<br>will have an increase of contract level up to<br>15MW   |   |   |  |  |                |
| Bidding Summary   |   |   |  |  |                |
| <b>Bidder:</b> For Table 8.12, please provide<br>clarification how the monthly resulting %CUF<br>were computed? How are the values under<br>the monthly Contracted Energy column relate<br>to the computed %CUF?  | Contracted<br>values per<br>will have th  | Energy<br>Billing Mo<br>e same C<br>her for a | uggest to<br>with the gi<br>onth so that<br>contracted E<br>a Capacity | ven %CUF<br>the bidders<br>nergy to be               |                |
| <b>FBPC:</b> The monthly CUF's only for the purposes of evaluation and were selected randomly to represent and CUF values   |   |   |  |  |                |
| 8.21 For the Prospective Bidder's Annual<br>Contract Price (ACP), Bidders shall indicate<br>the annual adjustment factor (AAF) which<br>should not be more than 4% of 75% (i.e. 3%)<br>of the annual Contract Price. The MCP of the<br>Prospective Bidder in PHP/kWh shall be<br>computed using the formula below. For the  | Billing<br>Month  | %CUF  | Contracted<br>Energy   | Proposed<br>Revision<br>based on<br>the given<br>CUF |                |
| avoidance of doubt, the MCP of the Bidder for<br>the first contract year shall be the Base Price  | Feb-21  | 83%   | 5,577,600  | 6,175,200  |                |
| offered if power was delivered on September<br>2019 adjusted using the Annual Inflation<br>Factor for year 1. All other months shall follow   | Mar-21  | 67%   | 4,984,800  | 4,502,400  |                |
| the same formula below and the Prospective<br>Bidder's proposed AAF for the applicable<br>year.   | Apr-21  | 70%   | 5,040,000  | 5,208,000  |                |
| $ACP_{plant}^{year} = (ACP_{plant}^{year})^{year-1}(1 + AAF^{year})$  | May-21  | 76%   | 5,654,400  | 5,472,000  |                |

| Description  | Questions/Clarifications/Comments   | TPBAC Response                          |
|--|---|---|
| <b>Bidder</b> : (8.21) To FBPC, please confirm that<br>the computation for Annual Contract Price<br>ACP is similar to the formula stated under<br>Capacity-based offer 8.13 and will use the<br>same monthly contracted energy under Table<br>8.12.<br><b>FBPC</b> : Yes   |   |   |
|  |   |   |
| Envelope 1: Eligibility Documents<br>Bidder: Kindly note that this provision may/should<br>also apply to existing plants who could also<br>encounter outages prior and during the Start of<br>Supply date.   | Please confirm that Notarized Letter of<br>Commitment mentioned by FBPC is the same<br>notarized statement required under Envelope 1:<br>Eligibility Documents item (xiii) and that the<br>same will be used in compliance to item (vii)<br>under Envelope 2: Technical and Financial Bid | Yes.<br>No, for this requirement please |
| For bidders joining with new plants, can FBPC also<br>consider allowing them to source replacement from<br>3rd party suppliers, including the WESM, as long<br>as they commit to the Contract Price or PA rate,<br>whichever is applicable?  | Proposal  | see response in bid bulletin 03.        |
| <b>FBPC:</b> The TPBAC believes that Annex D and Bid<br>Proposal Form 1 and 2 should address this<br>commitment,   |   |   |
| It is the TPBAC's opinion that there is a<br>higher possibility of delay on deliver for a new<br>plant rather than an existing plan hence the<br>requirement.  |   |   |
| Envelope 2: Technical and Financial Bid<br>Proposal  |   |   |
| vii) Certificate of Good Performance from one<br>(1) past and two (2) existing customers (one<br>should be a DU customer whose demand is<br>equal to or greater than the demand<br>requirement of this CSP), which shows that<br>Bidder has a good standing with the customer<br>and has no pending payment or unsettled<br>penalty with the customer. |   |   |
| <b>Bidder</b> : Given that we intend to join the bid<br>using a prospective plant, may we know an<br>alternative document that FBPC can consider<br>in view of the indicated requirement?  |   |   |
| FBPC: A notarized Letter of Commitment<br>that in case plant is not operational by the<br>time of delivery, the Bidder will supply and<br>alternative source at the same price as<br>submitted in the bid  |   |   |

| Please refer and confirm to sample<br>computation below in relation to Section 5.5<br>under Billing and Payment:<br>January Billing Month:<br>No. of hours: 744<br>Contracted capacity: 10,000kW<br>Minimum CUF: 65%<br>Minimum Contracted Energy:<br><b>4,836,000kWh</b>   | The TPBAC request the Bidder<br>to clarify its query.<br>Sample: (using same date) if<br>applicable Contract Price for the<br>month 5.00 PhP/kWh then.   |
|---|--|
| computation below in relation to Section 5.5<br>under Billing and Payment:<br>January Billing Month:<br>No. of hours: 744<br>Contracted capacity: 10,000kW<br>Minimum CUF: 65%<br>Minimum Contracted Energy:  | to clarify its query.<br>Sample: (using same date) if<br>applicable Contract Price for the   |
| No. of hours: 744<br>Contracted capacity: 10,000kW<br>Minimum CUF: 65%<br>Minimum Contracted Energy:  | applicable Contract Price for the  |
|   |  |
| =744*10,000*65%   |  |
| FBPC Actual Consumption for the month:  |  |
| <b>4,500,000kWh</b><br>Contract Price = PhP30,000,000   |  |
| LWAP = PhP30,000,000/4,500,000kWh<br>LWAP = PHP6.67/kWh<br>Minimum Energy Charge = LWAP*(MCE –  |  |
| Actual)<br>Minimum Energy charge = 6.67* (4,836,000<br>- 4 500 000)   |  |
| Minimum Energy charge =6.67*336,000<br>Minimum Energy charge = 2,241,120<br>Total Contract Price = 30,000,000 +   |  |
| 2,241,120   |  |
| Total Contract Price = 32,241,120 (PHP)   |  |
| Please confirm that for purposes of<br>compliance to the Financial Bid Forms and<br>other information required under the Bid<br>Documents, the Bidder can indicate the<br>information of its existing plant (same<br>technology) for any information currently not<br>available for the prospective plant. For<br>instance, the trading node required in the<br>Financial Bid Form. | Yes this is possible, but the<br>TPBAC highlights that this relief<br>shall only apply if and when<br>such.  |
| A<br>M<br>M<br>T<br>C<br>2,<br>T<br>P<br>C<br>o<br>D<br>inte<br>a<br>inte<br>a  | ctual)<br>linimum Energy charge = 6.67* (4,836,000<br>4,500,000)<br>linimum Energy charge = 6.67*336,000<br>linimum Energy charge = 2,241,120<br>otal Contract Price = 30,000,000 +<br>,241,120<br>otal Contract Price = 32,241,120 (PHP)<br>lease confirm that for purposes of<br>ompliance to the Financial Bid Forms and<br>ther information required under the Bid<br>ocuments, the Bidder can indicate the<br>formation of its existing plant (same<br>echnology) for any information currently not<br>vailable for the prospective plant. For<br>istance, the trading node required in the |

| Description  | Questions/Clarifications/Comments  | TPBAC Response  |
|--|--|---|
| <b>Bidder</b> : Are the FOA and SOA indicated in the Bid Proposal Form, considered binding upon implementation of the PSA?   | Please confirm and clarify that in so far as<br>the outages are concerned, the term<br>"proposed and binding" is only so far as the<br>number of hours is concerned.   | Yes. The DU acknowledges that the schedule in itself is subject to change.                        |
| FBPC: Yes  |  | Acknowledged.   |
| 2021         2022         2023         2024         2025           Month of Outage   | With respect to the schedule, we wish to<br>emphasize that even if all generators<br>planned its maintenance outage, the<br>schedule is still subject to change by the<br>System Operator and other factors affecting<br>plan operation. In addition, with respect to<br>the Forced Outage, given that the nature of<br>forced outage as unforeseen events, please<br>note that the values to be considered in the<br>evaluation may vary in the actual<br>implementation of the PSA |   |
| Bid Security<br>FBPC: The TPBAC maintains the value of the<br>Bid Security. In terms of the basis for<br>computation, this is based on possible<br>exposure would the winning bidder fail to sign<br>a PSA with FBPC | returned upon signing of the PSA by FBPC   | Yes it will be returned to the<br>Winning Bidder without interest<br>after the signing of the PSA |
|  | Consistent with our question above, please<br>confirm that for prospective and newly<br>commissioned plant, the readily available<br>information, even if limited shall be<br>sufficient. Otherwise, please confirm any<br>additional documents to satisfy the<br>requirement.   | The TPBAC requests bidder to clarify the query.   |

## POWER SUPPLY AGREEMENT

| Page no./Subject   | Queries / Clarifications / Comments  | TPBAC Response   |
|--|--|--|
| Page 1<br>Recitals<br>WHEREAS, the Power Supply<br>Agreement of FBPC with its<br>supplier<br>expired on January 25, 2021,<br>hence FBPC conducted a<br>competitive selection process<br>(CSP) consistent with the<br>requirements of the<br>Department of Energy (DOE)<br>- Circular DC2018-02-0003<br>"Adopting and Prescribing the Polic<br>y for the Competitive<br>Selection Process in the<br>Procurement by the Distribution<br>Utilities of Power Supply<br>Agreement for the Captive<br>Market"; | Suggested revision to replace below:<br>WHEREAS, the Power Supply Agreement of FBPC with its<br>supplier will expire on January 25, 2021, hence FBPC<br>conducted a competitive selection process (CSP) consistent<br>with the requirements of the Department of Energy (DOE)<br>Circular DC2018-02- 0003 "Adopting and Prescribing the Policy<br>for the Competitive Selection Process in the Procurement by the<br>Distribution Utilities of Power Supply Agreement for the Captive<br>Market";  | The TPBAC will revise the<br>draft PSA to include this<br>proposed revision. |
| Page 2<br>Definition of Terms<br><b>CONTRACTED ENERGY</b> refers to<br>the energy<br>equivalent to 65% to 90% of the<br>Contracted Capacity that the<br>customer intends to take or buy<br>from SUPPLIER in accordance<br>with this PSA.   | Suggested revision to replace below:<br>CONTRACTED ENERGY refers to the energy equivalent to<br>65% to 90% of the Contracted Capacity that FBPC intends to<br>take or buy from SUPPLIER in<br>accordance with this PSA.  | The TPBAC will revise the<br>draft PSA to include this<br>proposed revision. |
|  | Contract Energy indicated is from a low of 65% (Minimum<br>ContractEnergy) to a high of 90% (Maximum Contract Energy)<br>Capacity Utilization Factor (CUF) of the Contract Capacity. On<br>the other hand, the monthly projected energy requirement<br>(February 2021 to December 2025) in the ITB, Bidding<br>Summary page 7 shows various Billing Months where the level<br>of energy requirement is beyond the maximum of 90% to wit:<br>Aug2021-92%, Sep2021-100%, Feb2022-93%, Jul2022-99%,<br>Dec2022-95%, Jun2023-91%, Jan2024-100%, Sep2024-97%,<br>Oct2024-100%, Nov2024-99%, Sep202598% and Oct2025-<br>100% | Please see revised ITB<br>and PSA.   |
| Page 3<br>Definition of Terms<br>LINE RENTAL refers to the charge<br>applied per interval for the<br>difference between the Ex-Ante<br>Nodal Prices of Energy at the<br>Delivery Node and the Ex-Ante<br>Nodal Prices of Energy at the<br>Delivery Point.  | Please provide definition of Delivery Node   | Please see revised ITB<br>and PSA.   |

| Page 4  | Suggested revision to replace below:   |  |
|---|--|--|
| Definition of Terms   | NOTICE has the meaning given to it in <u>Article 13.1 .</u>  | The TPBAC will revise the<br>draft PSA to include this<br>proposed revision. |
| Page 5<br>TRADING INTERVAL refers to a<br>period of one hour, or any trading<br>period specified in the WESM<br>Rules.  | Definition overlaps with "Interval <sup>2</sup> . Should we retain only one term?  | Please see revised PSA.  |
| Page 5<br>Article 2<br>Contract Term<br>2.2 Notwithstanding the occurrence<br>of the Effective Date, the obligation<br>of the SUPPLIER to Deliver the<br>Contract Capacity and the<br>Associated Energy and the Start of<br>Supply Date shall only commence<br>upon satisfaction of the following<br>conditions precedent:<br>a. Issuance of a Provisional<br>Authority (PA) of the ERC and the<br>approval thereof all the terms and<br>conditions of this PSA<br>b. Receipt of the SUPPLIER of the<br>Security Deposit in the amount and<br>form required under the provisions<br>of this PSA; and<br>c. Execution of a Board Resolution<br>by the Board of FBPC which<br>approves the execution of this PSA<br>and the authority of the signatory to<br>execute this PSA for and in behalf<br>of FBPC. | Suggest to revise that the start of supply shall commence upon<br>the issuance of ERC approval which is particular to PA, IR &<br>FA.  | Please see revised PSA.  |
| 2.2 a. issuance of Provisional<br>Authority (PA) of the ERC and the<br>approval thereof of all the terms<br>and conditions of this PSA;   | Please confirm if the Start of the Supply Date shall also<br>commence upon the issuance of an Interim Relief. Hence for<br>this purpose, suggest to include/add Interim Relief after "(PA)"<br>found in the subject portion of the PSA.  | Please refer to the revised<br>PSA.  |
| ARTICLE 2<br>CONTRACT TERM<br>2.5 If the Parties fail to mutually<br>agree on a mutually satisfactory<br>resolution within thirty (30) days<br>from the issuance of the ERC<br>approval, this PSA may be<br>terminated, and SUPPLIER will pay<br>FBPC an amount equivalent to<br>three (3) months projected<br>consumption of FBPC at a rate of<br>2.50 PhP/kWh.  | Suggested revision to add below:<br>2.5 If the Parties fail to mutually agree on a mutually satisfactory<br>resolution within thirty (30) days from the issuance of the ERC<br>approval <u>mentioned in Article 2.4</u> , this PSA may be<br>terminated , and SUPPLIER will pay FBPC an amount<br>equivalent to three (3) months projected consumption of FBPC<br>at a rate of 2.50 PhP/kWh. | Please see revised PSA.  |

|                                      | FBPC to please consider that the impairment of the terms and<br>conditions of the PSA in such case is not due to Supplier's fault.<br>Supplier is concerned that a mutually satisfactory resolution can<br>effectively be withheld by FBPC by simply not agreeing to any<br>proposed terms, and the Supplier will be left to pay the penalty.   | Please see revised PSA.   |
|--------------------------------------|---|---|
|                                      | We wish to reiterate request to revise Article 2.5 of the PSA to reflect the proposed provision:<br>If the Parties fail to mutually agree on a mutually satisfactory resolution within thirty (30) days from the issuance of the ERC approval, SUPPLIER may terminate this PSA and SUPPLIER will pay FBPC an amount equivalent to three (3) months projected consumption of FBPC at a rate of 2.50 PhP/kWh. | Please see revised PSA.   |
|                                      | Even if ERC approval is only Provisional in nature, Parties may result to termination of the PSA?   | The TPBAC requests for<br>clarification of this query.  |
|                                      | Why is the Supplier the only Party to be penalized as a result of<br>a failed mutual agreeement of the Parties to maintain their<br>commercial viability as contemplated in the execution of the<br>PSA? Why should there be a penalty if the intent of the<br>negotiations is supposedly mutual in nature? What if the Buyer<br>is the Party who would not mutually agree to any negotiation?              | Please see revised PSA.   |
|                                      | What is the basis of the three (3) month projected consumption and rate of PhP2.50/kWh as penalty to the Supplier?  | Three months would be<br>based on the possible<br>conduct of another CSP.<br>While 2.50 is the computed<br>penalty of the DU. |
|                                      | Why is there an obligation by Supplier to pay FBPC when there is failure to mutually agree?   | Only if the Supplier<br>decides to terminate this<br>PSA. See revised PSA.  |
|                                      | May we suggest that the payment be deleted.   | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU.   |
| extended for an additional period of |   |   |

| Page 7  |  |  |
|---|--|--|
| Article 3. ERC Application and<br>Approval<br>3.4 At the option of FBPC, the<br>application to the ERC shall include<br>a prayer that the application costs<br>and the cost associated with<br>securing the Security Deposit to<br>SUPPLIER shall form part of the<br>pass-through costs of FBPC.   | Non approval of Buyer's prayer for pass-through of publication costs and costs associated with Security Deposit should not in any way, affect the implementation of the PSA.   | Yes, it does not.  |
| Page 8<br>ARTICLE 4<br>SCOPE OF THE PSA<br>4.1 Beginning on Start of Supply<br>Date and at all times thereafter,<br>SUPPLIER shall make available<br>and deliver at the FBPC Delivery<br>Point the Contract Capacity and/or<br>Contract Energy until 25 January<br>2031 at the Rates specified in<br>Article 5 Contract Price and Other<br>Charges  | Suggest to include "Beginning on Start of Supply Date, except<br>during Force Majeure Events and during outages within<br>scheduled and unscheduled allowances, SUPPLIER shall make<br>available and Deliver at the FBPC Delivery Point the Contract<br>Capacity and/or Contract Energy until 25 January 2031 at the<br>Rates specified in Article 5 Contract Price and Other Charges<br>Comment: Replacement Power provided shall be paid by FBPC<br>at cost (including the WESM Market fee, if applicable) since the<br>outage is within the outage allowance. | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU.  |
| 4.2 SUPPLIER may source the<br>Contract Energy from power plants<br>it owns and/or operates or any of   | Is the Buyer contemplating that the Supplier may be the<br>Winning Bidder who does not have a plant capable of<br>generating and supplying the FULL energy requirement of the<br>Buyer's captive customers? As long as it supplies the BCQ of<br>10MW-15MW over the 10-year period regardless of generation<br>source and declared from the Supplier's Trading Node  | The TPBAC still maintains<br>and requires Bidders to<br>declare a <b>single</b> plant for<br>this CSP. During the<br>implementation of the PSA,<br>however, the DU is<br>indifferent to the source of<br>the energy delievered as<br>long as it is declared from<br>the Supplier's Trading<br>Node for the purposes of<br>line rental computation. |
| 4.3 FBPC shall furnish SUPPLIER<br>its monthly energy requirement for<br>the succeeding Contract Year in<br>the form specified under "Annex A:<br>Delivery Schedule", setting out the<br>minimum and maximum energy<br>requirement of FBPC, every twenty-<br>sixth (26") day of November of the<br>current Contract Year. SUPPLIER<br>shall have thirty (30) days to<br>confirm said submission of FBPC<br>in writing. Failure of SUPPLIER to<br>provide a written response relative<br>to said submission shall constitute<br>its approval of the said Delivery<br>Schedule. | Under 4.3, Buyer commits to submit to Seller its year-ahead<br>Delivery Schedule every 26th day of November with a 65% to<br>90% minimum to maximum CUF. Whereas under 4.7, any<br>increase/decrease in Associated Energy should be made in<br>writing at leat 30 days prior to intended effectivity. So without<br>Seller's express approval, Buyer may not revise its month-<br>ahead nominations contained in the year-ahead Delivery<br>Schedule   | Supplier is obligated by 4.7<br>to respond within 10 days<br>otherwise such increase or<br>decrease is resolved in<br>favor of FBPC.   |

| 4.7 Any request for increase or<br>decrease of Contract Capacity<br>and/or Contract Energy shall be<br>made in writing by FBPC at least<br>thirsty (30) days prior to the start of<br>Delivery of the requested increase<br>or decrease, and SUPPLIER shall<br>deliver its response in writing within<br>ten (10) working days upon receipt<br>of said request. Failure of<br>SUPPLIER to provide a written<br>response relative to said<br>submission shall constitute its<br>approval of the request. |   |   |
|---|---|---|
| 4.4 FBPC shall pay the Contracted<br>Capacity and its Associated Energy<br>from 65% to 90% capacity<br>utilization factor (CUF), subject to<br>the Delivery Schedule submitted by<br>FBPC in Article 4.3.   | Are the CUF levels a monthly or an annual commitment of the<br>Buyer?<br>Please provide sample computation for the CUF Level  | 65% is a monthly MEOT.  |
| Article 4.5   |   |   |
| Subject to applicable laws, FBPC<br>may apply in writing for an increase<br>in the Contract Capacity and/or<br>Contract Energy due to addition of<br>loads or expansion within FBPC's<br>franchise area. SUPPLIER may<br>approve such request for increase<br>in writing subject to the availability<br>of supply, which approval shall not<br>be unreasonably withheld. <i>xxx</i>   | Suggestion: Subject to applicable laws, FBPC may apply in writing for an increase in the Contract Capacity and/or Contract Energy due to addition of loads or expansion within FBPC's franchise area. SUPPLIER may approve such request for increase in writing subject to the availability of supply <u>and /or any other justifiable reason of the SUPPLIER</u> , which approval shall not be unreasonably withheld. <i>xxx</i> | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
| 4.8 FBPC shall be responsible on<br>securing necessary government<br>approvals for such   | Will the increase in Contract Capacity not necessitate a conduct of a CSP.  | The DU will comply to   |
| increase/decrease of Contract<br>Capacity and/or its Associated<br>Energy, when applicable.   | Any increase/decrease in associated energy should be left in the parties' agreement.  | applicable Laws.  |

| Section 4.9 and 4.10 (with related<br>concern to Section 10.2 Default of<br>Supplier)<br>4.9 SUPPLIER shall be entitled to a<br>Maximum Annual Scheduled<br>Outage Allowance equivalent to<br>720 hours, on a full load equivalent,<br>and a Maximum Annual<br>Unscheduled Outage Allowance<br>equivalent to 360 hours, on a full<br>load equivalent.  | Normally, an allowed Outage Allowance in favor of the Seller in<br>a supply agreement means the Seller is not obligated to supply<br>power and energy during Scheduled and Unscheduled outages<br>within the Outage Allowance. Thus, we recommend that Section<br>4.10 be revised to reflect the same and to read as follows: 4.10<br>During outages within the Scheduled and Unscheduled Outage<br>Allowances, the Seller shall not be obligated to supply the<br>Contract Capacity and Associated Energy. The Seller may,<br>however, exert best efforts to procure Replacement Power from<br>other sources and offer the same to the Buyer at cost. The<br>Buyer has the right to accept or refuse offerred Replacement<br>Power. If accepted, the Buyer shall pay the Seller the actual<br>cost of Replacement Power. If not accepted, the Buyer assumes<br>the responsibility to procure Replacement Power at its own cost. | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU.                          |
|--|--|--|
| 4.10 During Scheduled Outages,<br>SUPPLIER shall offer FBPC with<br>Replacement Power at a rate that<br>is not higher than the prevailing<br>average NPC TOU Rates for Main<br>Grid . SUPPLIER shall ensure that<br>Scheduled Outages are conducted<br>at times of least impact to pass-on<br>charges to FBPC .  | Please provide definition of Main Grid   | The NPC TOU Rates for<br>Main Grid is available<br>online and an industry-<br>wide known standard. |
| During Unscheduled Outages,<br>SUPPLIER shall exert its best<br>effort to offer FBPC with<br>Replacement Power at a rate that<br>is not higher than the prevailing<br>average NPC TOU Rates for Main<br>Grid. Otherwise, SUPPLIER shall<br>source the Replacement Power<br>from the WESM to which FBPC<br>shall be charged at the Ex-Ante<br>WESM Price along with other<br>applicable charges.      | Please clarify as to who will bear the difference in the event that<br>the ExAnte WESM Price is higher than the NPC-TOU Rates for<br>the Main Grid.  | The TPBAC believes that<br>the provision clearly states<br>this.                                   |
| Page 9<br>ARTICLE 5<br>BILLING AND PAYMENT<br>5.1 SUPPLIER shall deliver to<br>FBPC a Billing Statement on or<br>before the seventh (7th) day of the<br>month immediately succeeding<br>each billing month. The Billing<br>Statement shall reflect all charges<br>applicable for the subject billing<br>month based on the Delivery<br>Schedule submitted by FBPC in<br>accordance with Article 4.3. |  | The 7th day of the month is<br>a fixed reference.  |

| 5.2 FBPC shall pay all monthly<br>Electricity Fees, including all<br>applicable taxes and charges<br>identified in the Billing Statement<br>on or before the Payment Date,<br>provided that if such day falls on<br>Saturday, Sunday, a regular of<br>special holiday in Batangas, then<br>the Payment Date shall be the first<br>business day immediately<br>succeeding the original Payment<br>Date.  | Suggest that the Holidays to be considered are Holidays<br>affecting Bauan Batangas only.   | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
|---|---|---|
| 5.4 In case FBPC consumes<br>Additional Energy subject to<br>Articles 4.4, SUPPLIER shall bill<br>FBPC at the Ex-ante WESM Price<br>and all applicable charges.   | If the Buyer is a Direct WESM Member, any consumption<br>beyond Contract Capacity should be considered as WESM<br>purchase and billed accordingly. If the Additional Energy is<br>within Contract Capacity and within the 65% to 90% CUF levels,<br>then the same should be considered part of Associated Energy<br>and billed at Contract Charges and not at Ex-Ante WESM price.<br>In which node is the Ex-ante price, generators side or load side?<br>Does the supplier have the right to supply or not to supply the<br>additional energy?   | Please refer to the revised<br>PSA.                                       |
| Article 5.5   |   |   |
| xxx SUPPLIER shall reduce the<br>Minimum Contract Energy of FBPC<br>for the billing month proportionate<br>to the reduction of its consumption<br>due to the event that caused its<br>inability to meet the Minimum<br>Contract energy. xxx   | Comment: FBPC shall provide proof of events that caused the reduction in its energy consumption and shall provide a computation on how the proportionate energy was determined.   | Please refer to the revised<br>PSA.                                       |
| 5.6 If FBPC fails to pay its monthly<br>Electricity Fees, the relevant and<br>applicable taxes, or any other<br>amount payable by it under this<br>PSA in full on the Payment Due<br>Date, SUPPLIER may draw against<br>the Security Deposit posted by<br><u>Customer or pay a penalty equivale</u><br>nt to one percent<br>(1%) of the amount due per month-<br>(a fraction of a<br>month prorated based on<br>the number of days for the month) | Question: Is the penalty payable only if Supplier does<br>not draw on the Security Deposit? Suggested revision below:<br>5.6 If FBPC fails to pay its monthly Electricity Fees, the relevant<br>and applicable taxes, or any other amount payable by it under<br>this PSA in full on the Payment Due Date, SUPPLIER may draw<br>against the Security Deposit posted by <u>FBPC</u> or <u>FBPC pays</u> a<br>penalty equivalent to one percent (1%) of the amount due per<br>month (a fraction of a month prorated based on the number of<br>days for the month) until the date that such amount is received<br>in full by SUPPLIER. | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
| until the date that   | May we use our own standard penalty rates?  | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |

| 5.8 If FBPC decides to dispute a<br>Billing Statement with SUPPLIER,<br>FBPC shall notify SUPPLIER<br>through a written notice which may<br>be issued within sixty (60) days<br>after issuance of the disputed<br>Billing Statement. For the<br>avoidance of doubt, the 60-day<br>grace period provided by this PSA<br>for FBPC to dispute a Billing<br>Statement is reckoned either based<br>on (1) the date FBPC received the<br>electronic copy of the Billing<br>Statement or (2) the date FBPC<br>received the hard copy of the<br>Billing Statement via courier,<br>whichever comes later, SUPPLIER<br>shall have ten (10) days to respond<br>to such dispute raised by FBPC,<br>otherwise, the dispute shall be<br>resolved in favor of FBPC. | Suggest to also include this provision — "Disputed bills shall be<br>paid by the BUYER without deductions or setoffs and the<br>Supplier shall evaluate the claim and adjust the billings, where<br>appropriate, in accordance with its findings. Disputed billing<br>shall not be an excuse or ground for the BUYER to delay<br>payment of the disputed bill or any succeeding billings or to<br>unilaterally deduct any amount therefrom."<br>Incase of unresolve dispute within the 60 day period the<br>Provisions in Article 15 shall apply.  | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU.  |
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| Page 10<br>Article 6<br>CONTRACT PRICE AND<br>APPLICABLE CHARGES<br>[Reserved for the Price Structure of<br>the Winning Supplier,  | This Article is left blank purposely to indicate Winning Bidder<br>pricing structure. Given that each Bidder is allowed to propose<br>its own pricing structure and adjustment mechanism, how does<br>the Buyer intend to evaluate Bid Proposal with various pricing<br>and adjustment mechanisms to determine the Levelized Cost of<br>Electricity (LCOE) and the Lowest Calculated Bid (LCB) as<br>basis for declaring the Winning Bidder?<br>How will the Price Cap be designed, on a per price component<br>(CRF, FOM, VOM, FF) for Capacity-based or single rate for<br>Energy-based offer? | The TPBAC believes that<br>the evaluation<br>methodology sufficiently<br>provides an apples-to-<br>apples evaluation.<br>As mentioned in the ITB,<br>there is a price cap fior the<br>base price after VAT at<br>100% CUF and another<br>one for the LCOE. |
| Article 7<br>Security Deposit<br>7.1 FBPC shall post a Security<br>Deposit equivalent to its one (1)<br>month projected consumption at<br>least thirty (30) calendar days<br>before the Start of Supply Date,<br>valid until 26 December 2020. The<br>face value of the Security Deposit<br>for the first Contract Year shall be<br>computed as follows:   | Security Deposit to be posted by Buyer is to be computed based<br>on Maximum Contract Energy at 90% of the Contract Energy. If<br>Buyer intends to possibly utilize the Contact Capacity beyond<br>90% and even up to 100% CUF, we suggest the Security<br>Deposit should reasonably cover the entire 100% CUF and not<br>just 90%.  | Please see revised PSA.  |
| Security Deposit for Maximum<br>Contract x Projected LWAP +<br>VAT (if applicable)<br>First Contract Year = Energy (90%<br>of CC) for Contract Year I  | The security deposit should adjust accordingly as the Contract<br>capacity and maximum contract energy increases throughout<br>the supply period.  |  |

| Page 11<br>ARTICLE 8<br>FORCE MAJEURE<br>Article 8.1.7 Change in<br>Governmental Requirements in<br>force from time to time after the<br>date hereof, including (for the<br>avoidance of doubt) any change in<br>the policies (or the interpretation or<br>application of policies) of the<br>Department of Energy, the ERC,<br>NGCP or any Governmental<br>Authority that regulates or<br>exercises jurisdiction over the<br>electric power industry (including | Suggestion: Kindly make this a separate provision (maybe<br>rename as Changes in Law) where in such events, Parties will<br>discuss and mutually agree on remedies; or PSA maybe be<br>terminated.   | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
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| WESM) or any sector thereof or participant therein;<br>Page 12   | Suggested revision to replace below:   |   |
|  | 8.3 A Force Majeure event shall suspend the obligation of either<br>or both Party affected by it if such event is properly reported,<br>documented, and verified by the other Party, provided that the<br>Party claiming relief has exhausted all reasonable efforts for it to<br>mitigate the effect of such verified Force Majeure<br>event. | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
| the effect of such verified Force Ma<br>jeure event.   | Suggestion: Kindly include provisions for remedies for<br>prolonged effects of Force Majeure Events. Remedies may<br>include:<br>a. reduction of the Contracted Capacity and Contracted<br>Energy<br>b. Termination of the PSA   | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
| 8.6 The relief given to a Party<br>seeing to rely on the event of Force<br>Majeure for the temporary<br>suspension of its obligation under<br>this PSA shall take effect two (2)<br>intervals after the other Party has<br>been notified of such occurrence.   | Comment: Effect of events of Force Majeure must be immediate.  | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
| Page 13<br>ARTICLE 9<br>INDEMNIFICATION AND<br>LIABILITY   | Please revise. Parties should be liable for consequential losses<br>and loss of profits only for gross negligence or willful<br>misconduct. Suggested revision to replace below:   |   |

| 9.1 Each party shall indemnify,<br>defend, and<br>hold harmless the other party, from<br>and against all claims, liability,<br>damages, or suits of all kinds made<br>against or suffered by the other<br>Party for any loss of profits or<br>consequential losses or damages<br>that arise out of or is in any manner<br>connected with the performance of<br>its obligation under this PSA except<br>to the extent such loss or damage<br>is attributable to the gross<br>negligence or willful misconduct of,<br>or material breach of this PSA by<br>the other Party or any of its<br>subcontractors, employees,<br>directors, agents or shareholders,<br>or the failure of the other party or<br>any of its subcontractors,<br>employees, directors, agents or<br>shareholders to take reasonable<br>steps in mitigation thereof. | 9.1 Each party shall indemnify, defend, and hold harmless the other party, from and against all claims, liability, damages, or suits of all kinds made against or suffered by the other Party for any loss of profits or consequential losses or damages that arise out of or is in any manner connected with the performance of its obligation under this PSA except to the extent such loss or damage is attributable to the gross negligence or willful misconduct of, or material breach of this PSA by the other Party or any of its subcontractors, employees, directors, agents or shareholders, or the failure of the other party or any of its subcontractors, employees, directors, agents to take reasonable steps in mitigation thereof. | The TPBAC notes this<br>comment and will discuss<br>this with the DU.  |
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| Page 13<br>ARTICLE 10<br>EVENTS OF DEFAULT AND<br>TERMINATION<br>10.1.1. Material breach or violation<br>by a Party of<br>any of its representations,<br>warranties, covenants or<br>obligations under this PSA, unless<br>such breach is cured within the<br>cure period after the date of notice<br>to the other Party;  | <ul> <li>What is the cure period?</li> <li>What is the cure period? How long is the cure period?</li> <li>In Article 10.2.2 (11.1.1 currently), we would like to clarify the cure period referred to in the said provision.</li> </ul>   | The cure described under<br>this provision is the period<br>provided for the Parties to<br>resolve any such in 5.8<br>and 5.9 for Billing<br>Disputes. |
| 10.1.2 A receiver of liquidator of<br>trustee is appointed for a Party and<br>such appointment is not discharged<br>within sixty (60) calendar days; or a<br>Party is adjudicated bankrupt or<br>insolvent, or any substantial part of<br>the property of a Party is<br>sequestered, and such decree<br>continuous undischarged for some<br>period after the entry thereof; or a<br>petition to declare bankruptcy laws<br>or any other similar statute is filed<br>and not dismissed within six (6)<br>months after such filing;  | jurisdiction.  |  |

| 10.3.1. Failure to pay any amount<br>due and payable by it under this<br>PSA within a period of one hundred<br>twenty (120) days from the due<br>date and to remedy the default<br>within the said period;   | Suggest to change 120 days into 60 days.   | Please see revised PSA.   |
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| 10.1.6. A financial obligation of a<br>Party under<br>any other agreement is not paid<br>when due or within any applicable<br>grace period, or is validly declared<br>to be or otherwise becomes due<br>and payable prior to its stated<br>maturity as a result of any actual or<br>potential default, howsoever<br>described; | Suggest to change the broad statement "under any<br>other agreement" to specify only agreements that have<br>"relation to the other Party or the subject matter of this<br>PSA"  | Please see revised PSA.   |
| 10.6 Assignability. Neither Party<br>shall assign any of its rights or<br>obligations under this PSA, unless<br>the express, written consent of<br>FBPC is obtained at least ninety<br>(90) calendar days prior to the<br>proposed date of assignment.   | raity.   | The TPBAC maintains the provision of the PSA as agreed with the DU.       |
| Page 15<br>ARTICLE 11<br>REPRESENTATIONS,<br>WARRANTIES, AND<br>COVENANTS<br>11.8.6. It has not failed to disclose<br>any Material<br>Fact to the other Party that may<br>affect the performance of its<br>obligations under this PSA ;  | Suggested revision to add below:<br>11.8.6. <u>To the best of its knowledge and information</u> , it has<br>not failed to disclose any Material Fact to the other Party that<br>may affect the performance of its obligations under this PSA ;   | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
| 11.8.8. It has no outstanding<br>notices of or any violations of any<br>Applicable Law or other<br>requirement of any Government<br>Authority having jurisdiction over or<br>affecting any part of this PSA and<br>its performance of obligations<br>herein;   | Suggested revision to add below:<br>11.8.8. It has no outstanding notices of or any violations of any<br>Applicable Law or other requirement of any Government<br>Authority having jurisdiction over or<br>materially and adversely affecting any part of this PSA and its<br>performance of obligations herein; | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU. |
| 11.8.10. It operates its Facility in accordance with Good Industry Practice and Applicable Laws as necessary to deliver/receive power under this PSA;  | Please provide definition of Facility  | Please see revised PSA.   |

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| Article 15<br>Jurisdiction and Court Litigation<br>Any Dispute that is not resolved by<br>the respective representatives of<br>the Parties within thirty (30)<br>calendar days after such dispute<br>was raised in accordance with the<br>provisions of Article 14 shall,<br>unless the Dispute falls within the<br>original and exclusive jurisdiction of<br>the appropriate courts of Bauan,<br>Batangas,<br>Batangas City, and/or Makati City,<br>to the exclusion of all other courts<br>elsewhere situated. | Supplier   | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU.   |
|  | We wish to clarify the response made by FBPC on the proposal<br>to remove the provision pertaining to the withholding of payment<br>in Article 10.6. Considering that issuance of a valid credit memo<br>can always be an option for the Supplier to return any such<br>value pertaining to a dispute resolved in favor of FBPC, we<br>propose to revise the provision and maintain that payments be<br>paid in full whenever due and payable. | The TPBAC maintains the<br>provision of the PSA as<br>agreed with the DU.   |
|  | In Article 4.11, page 8, since any positive difference in the line<br>rental shall be for the account of Supplier, does the Supplier<br>also get to absorb any negative difference in the line rental?   | Yes, the SUPPLIER takes<br>any positive or negative<br>difference in the LR. FBPC<br>will pay whatever amount<br>in due for line rental if<br>power was delivered from<br>the SUPPLIER trading<br>node. |
|  | Considering the approved changes for the definition of<br>Maximum Contract Energy, will FBPC consider revising the<br>definition and formula for the computation of the Security<br>Deposit?   | Yes.  |

This Bid Bulletin No. 006, series of 2020 shall form part of the Bidding Documents. Any terms, conditions and provisions in the Bidding Documents inconsistent with this Bid Bulletin are hereby amended, modified and superseded accordingly.

Issued this 28<sup>th</sup> day of August 2020 at Bauan, Batangas.

( sgd.) ATTY. VICTOR TANTOCO Chairman FBPC Third-Party Bids and Awards Committee